

LOCAL CONDITIONS ex Shanghai 01/06/2016

These Local Conditions apply to all sales of cargo transportation, including services incidental thereto, by or on behalf of Air France Cargo, KLM Cargo and/or Martinair Cargo (collectively referred to as "Carriers"). These Local Conditions describe commercial and operational specificities which apply to all shipments tendered to the Carriers departing from the country mentioned above. The carriage is governed by the Carriers' General Conditions of Carriage which are available at any Carriers' local Customer Service office or at www.afklcargo.com. These Local Conditions may be modified at any time. We advise you to check regularly for updates.

1. RATES VALIDITY

- "All in Rates": All-inclusive transportation rates based on the booking information, excluding ancillary services and any applicable taxes, levies, fees and other charges. Rates may be adjusted in the event of any change of the booking details.
- Applicable rates, taxes, duties, fees and other charges are available at the Carriers' local Customer Service office and may be modified at any time.

2. BOOKING POLICY

- All shipments must be booked in advance unless otherwise agreed by the Carriers and explicitly confirmed.
- Carriers may refuse acceptance of goods if no prior booking has been made or if information provided at booking is not in accordance with the shipment delivered to Carriers.
- Rates and capacity quoted are based on information provided at the time of booking and may be adjusted in case of any change to such information by the Shipper or its representing agent ("Customer"). Additional fees and new conditions may apply.
- Customers must update bookings via Customer Service, as soon as underlying shipment details (weight/volume/commodity, etc.) change.
- Bookings can be made online, by email, telephone or fax and shall indicate the air waybill number, the exact weight, volume and product type as well as any specific agreement reference, at the contacts given below:

Customer Service and booking platform contacts	
E-booking	CPS/EDI(Air France Cargo/KLM Cargo only)
E-mail address	Customer-service.sha@afklcargo.com
Fax number	0086-21-23169295
Telephone number	0086-21-23169292

- Shipments are accepted on a prepaid basis only. Contact Carriers' Customer Service for possible charges collect shipment and information on applicable charge collect fees.
- Depending on commodity/product, additional specific requirements/limitations might be applicable. Please check with our local Customer Service office.
- Depending on destination and shipment size, an additional agreement such as a large shipment agreement/part-charter agreement is required.

3. ACCEPTANCE POLICY

Shipments must be delivered to the Carriers "READY FOR CARRIAGE", in accordance with IATA resolutions and within the following applicable acceptance time limits. Specific guidelines may apply per product which may be consulted at your local Customer Service offices.

PRODUCT	PAX FLIGHT	CARGO FLIGHT
EQUATION / MAIL	1.5 hours for XPS and 3 hours for MAIL before STD	1.5 hours for XPS and 3 hours for MAIL before STD
VARIATION	6 hours before STD	8 hours before STD
DIMENSION / General Cargo / Other Cargo	BUP : 3 hours AF/KL Loose : AF 6 hours - KL 5 hours before STD	BUP : AF 4 hours - KL 6 hours Loose : AF 8 hours – KL 7 hours before STD

[DG cargo/ Pharma-1 , 24 hours before STD , and Pharm-2, 6 hours before STD

Above times are referred to as LAT (Latest Acceptance time)

* STD: Scheduled Time of Departure

4. NO SHOW, CANCELLATION AND BOOKING DISCREPANCY POLICY

To improve and maximize operational performance, Carriers require Customers to respect the booking and to keep the Carrier informed at all times of the latest relevant information. The following fees will apply in case of major changes to the latest available booking. Latest Booking Acceptance Time table will be updated before each IATA season.

No Show fees**

In case a shipment is not delivered to the Carriers before LAT, the following no show fee will be applied:

No Show	Applicable fee
	100% of All-in revenues of initial booked shipment

** Shipments delivered later than LAT may be considered as no show and are subject to the above no show fee. Carriers will do their utmost to restore original forwarding plan. Missed connections due to late deliveries by Customer are subject to the above no show fee.

Cancellation fees***

In case of cancellation of a booking, the following cancellation fees will be applied:

Booking over 2 Tons or 10 m3 and under 10 Tons or 60 m3	
Cancellation made at the latest	Applicable fee
24 hours before LAT	2 CNY per chargeable kg

Booking of 10 Tons or 60 m3 or more	
Cancellation made at the latest	Applicable fee
24 hours before LAT	3 CNY per chargeable kg

***Booking updates within 48 hours before LAT, for shipments over 2 Tons or 10 m3, with more than 25% decrease in chargeable weight are subject to the above cancellation fees.

Booking discrepancy

In case of significant deviation between the chargeable weight at booking and chargeable weight at acceptance, Carrier will adjust the rate to the applicable rate according to the delivered weight and volume measured at acceptance and will apply the following fees:

Booking discrepancy type	Applicable fee
Low show for booking above 2 Tons or 10 m3	If acceptance chargeable weight is lower 20% or more than latest booking update : 2 CNY per chargeable kg will apply on the weight difference. Shipment might be rebooked due to flight optimization.
Low show for booking above 10 Tons or 60 m3 or more	If acceptance chargeable weight is lower 20% or more than latest booking update : 2 CNY per chargeable kg will apply on the weight difference Shipment might be rebooked due to flight optimization.
High show for booking above 17 m3	If shipment volume is >100%: shipment is subject to condition review and initial shipment conditions might not be applicable. Shipment might be rebooked due to capacity/payload limitations.
Shipment booked as pre-build unit but delivered before LAT as loose cargo	In case no discount for BUP (handling is paid by forwarders) => no fee

In case of disputes concerning above-mentioned fees recorded by Carriers, the burden of proof in supporting the contradiction of the check records lies with the Customer. The Customer has a reclamation period of 180 days (after AWB issuance date).

5. OTHER CHARGES

Transportation, handling and delivery of goods may give rise to other charges. Applicable charges details can be obtained from Customer Service.

6. INVOICING AND PAYMENT

Invoices are issued on the basis of the air waybill information, its electronic equivalent or adjustments made at acceptance in the event of discrepancies between the chargeable weight at booking vs chargeable weight at acceptance.

Carriers' invoice via CASS or other available industry payment facilities. In case CASS is not available, the agent can open an account locally following the Carriers Credit Management policy. Fees will be invoiced by update of conditions as per applicable air waybill or on a separate invoice.

- Invoices are issued on the basis of the air waybill information within fifteen (15) days of the end of the month, its electronic equivalent or adjustments made at acceptance in the event of discrepancies between the chargeable weight at booking vs chargeable weight at acceptance.
- The Shipper or his agent shall pay AF Cargo - KLM Cargo in full within thirty (30) days, after date of invoicing, without any offset or compensation. Failing this, the agent/shipper shall be in default, entitling AF Cargo - KLM Cargo to immediately suspend its obligation hereunder.
- Both the Shipper as mentioned on the airway bill, and his agent mentioned on the airway bill, are jointly liable for full payment to AF Cargo - KLM Cargo, of all charges due for service rendered.

Air France Cargo, KLM Cargo and Martinair Cargo are the cargo divisions of respectively Société Air France, KLM Royal Dutch Airlines and Martinair Holland N.V.

Société Air France, joint stock company organized and existing under the laws of France, registered with "Registre du Commerce et des Sociétés" of Bobigny under n° 420 495 178, whose head office is at 45 rue de Paris 95747 Roissy CDG Cedex, France.

KLM Royal Dutch Airlines, a public company organised and existing under the laws of The Netherlands, having its head office at Amsterdamseweg 55, 1182GP Amstelveen, The Netherlands.