

LOCAL CONDITIONS ex Indonesia effective 01 November 2017

The present “Local Conditions” apply to all sales of air cargo transportation departing from Indonesia, including services incidental thereto, by or on behalf of Air France Cargo and/or KLM Cargo (collectively referred to as “Carriers”). These Local Conditions specify the booking conditions and operational specificities which apply to the above-mentioned sales. It is reminded that transportation is governed by the Carriers’ General Conditions of Carriage which are available at any Carriers’ local Customer Service office or at www.afklcargo.com. Local Conditions may be modified at any time. We advise you to check regularly for updates in particular before any new booking. All bookings for air cargo transportation are subject to the Local Conditions effective at the time of booking and imply their full and entire acceptance by the shipper or its representing agent (hereinafter referred to as “Customer”).

1. RATES

- “All in Rates”: All-inclusive transportation rates based on the booking information, excluding ancillary services and any applicable taxes, levies, fees and other charges. Rates may be adjusted in the event of any change of the booking details.
- Applicable rates, taxes, duties, fees and other charges are available at the Carriers’ local Customer Service office and may be modified at any time. We advise you to consult them regularly, in particular prior to making a booking.

2. BOOKING CONDITIONS

- All shipments must be booked in advance according to the conditions below unless otherwise agreed and confirmed in writing by the Carriers.
- Carriers may refuse to carry a shipment if no prior booking has been made or if information provided at booking is not in accordance with the shipment tendered to Carriers.
- All in Rates and capacity quotations are based on information provided at the time of booking and may be adjusted in case of any change made by the Customer. In such event, additional fees and specific conditions (which can be consulted with the Carriers) may apply.
- Customers must update bookings via Customer Service as soon as underlying shipment details are modified, in particular regarding the weight, volume or commodity type.
- Bookings should be made either online, by email, telephone or fax using the contact details shown below and indicate the air waybill number, the exact weight, volume and product type as well as, if applicable, any specific agreement reference:

| Customer Service and booking platform contacts | |
|---|---|
| E-booking | CPS (Air France Cargo/KLM Cargo only) and Quote & Book |
| E-mail address | Customerservice.cgk@afklmpcargo.com |
| Fax number | +62 2 15695 6648 – Customer Service |
| Telephone number | +62 2 15695 6644 – Customer Service |

- Ex Europe shipments are accepted on a prepaid basis only. For shipments ex other countries, contact Carriers’ Customer Service for any useful information on possible collect shipments and applicable collect charges.
- Depending on the destination, type and size of the cargo, contractual conditions (e.g. Part Charter Agreement) and specific limitations may apply. Any related information can be obtained from Carriers’ local Customer Service office.

3. ACCEPTANCE POLICY

Shipments must be tendered to the Carriers "READY FOR CARRIAGE", in accordance with IATA resolutions and by the latest acceptance time (referred to as “LAT”) shown below. Specific guidelines may apply per product which may be consulted at Carriers’ local Customer Service offices.

| PRODUCT | Jakarta LAT | Denpasar LAT |
|------------------|--------------------|---------------------|
| DIMENSION | 5 hours | 5 hours |
| EQUATION | 1hour 30mins | 1hour 30mins |
| EQUATION HEAVY | 3 hours | 3 hours |
| VARIATION Pharma | 5 hours | 5 hours |
| VARIATION Fresh | 5 hours | 5 hours |
| VARIATION Safe | 5 hours | 5 hours |
| VARIATION Live | 5 hours | 5 hours |

4. NO SHOW, CANCELLATION AND BOOKING DISCREPANCY FEES

To improve and maximize operational performance, Customers are required to tender shipments in accordance with the booking and to keep the Carrier informed at all times of the latest relevant booking information. The following fees will apply in case of major changes to the latest available booking:

| No show fee* <i>(For shipments that are not delivered before the LAT)</i> | |
|--|---|
| | 35% of the total All-in Rate according to booking |
| * For deliveries after the LAT, Carriers will do their utmost to restore original forwarding plan. Additional costs incurred will be invoiced to the Customer at cost. Any missed connections due to the late tendering of a shipment will be subject to this no show fee. | |

| Cancellation fees* <i>(For cancellations within 24 hours of the LAT)</i> | |
|---|---|
| Bookings above 2 tons or 10 m3 and under 10 tons or 60 m3 | 15% of the total All-in Rate according to booking |
| Bookings of 10 tons or 60 m3 or more | 25% of the total All-in Rate according to booking |
| *Booking updates within 24 hours before LAT, for shipments above 2 tons or 10 m3 and involving more than 25% decrease in chargeable weight will be subject to cancellation fees mentioned above for shipments above 2 tons or 10m3. | |

| Booking discrepancy fees* <i>(If significant discrepancy between chargeable weight at booking versus chargeable weight at acceptance)</i> | |
|---|--|
| Low show for bookings above 2 tons or 17 m3 | If more than 30 % reduction in chargeable weight as booked: 50% of the difference between the total All-in Rate quoted at the time of booking and the total All-in Rate calculated at acceptance of the shipment. Shipment may be carried on another flight for flight optimization reasons at discretion of Carriers. |
| Low show for bookings above 10 tons or 60 m3 or more | If more than 20 % reduction in chargeable weight as booked: 50% of the difference between the total All-in Rate at the time of booking and the total All-in Rate calculated at acceptance of the shipment. Shipment may be carried on another flight for flight optimization reasons at discretion of Carriers. |
| High show for bookings above 17 m3 | If volume at acceptance is higher than booked, the All-in Rate of the shipment may be adjusted. Shipment may be carried on another flight due to capacity limitations. No ad-hoc fees will apply. |
| | |

In case of disputes concerning the above-mentioned fees recorded by Carriers, the burden of proof in supporting a potential error of calculation lies with the Customer.

5. OTHER CHARGES:

Indonesia Other Charges as of 01 Nov 2017

| OC Code | Carrier | OC description | Weightbreak | IDR | Cost paid per | MIN | Via | Remarks/exceptions |
|---------|---------|--|-------------|----------|--------------------------|--------|-----|---|
| CB | AF, KL | Completion/preparation of documents | | 2250000 | Per MAWB | | | For shipment missing CUIT and HCC code on MAWB to ARGENTINA |
| CC | AF, KL | Manual data entry | | 263000 | Per HAWB | | | Manual data entry for customs (for Consolidation shipments) |
| CG | AF, KL | Electronic transmission of data to customs | | 41000 | Per HAWB | | | Electronic transmission of data for customs (for Consolidation shipments) |
| CH | AF, KL | Manual AWB fee | | 40000 | Per MAWB | | | Manual AWB fee (not applicable for Neutral AWB) |
| DH | AF, KL | AWB charges correction | | 333000 | Per MAWB | | | AWB amendment (Charges Corrections Advice Fee) |
| DJ | AF, KL | Proof of delivery | | 449000 | Per MAWB | | | Proof of delivery |
| DV | AF | EU vete/phyto purpose (Fresh Product) | | 494150 | Per Health / Phyto Cert | | | EU dest. or transit >12hrs non-EU dest - products of plant &/or animal origin for destination EU (PEF, PEP, EAT, PES, PEM, PEB, PEA) (not applicable to destination CDG) Incl live Aquatic Plants |
| | KL | EU vete/phyto purpose (Fresh Product) | | 1312587 | Per Health / Phyto Cert | | | EU dest. or transit >48hrs non-EU dest - products of plant &/or animal origin for destination EU (PEF, PEP, EAT, PES, PEM, PEB, PEA) (not applicable to destination AMS) Incl live Aquatic Plants |
| | AF | EU veterinary Inspection (Live Product) | | 1158165 | Per Health Cert | | | EU animal inspection (AVI) to EU destination (not applicable to destination CDG) |
| | KL | EU veterinary Inspection (Live Product excluding Pets) | | 1158165 | Per Health Cert | | | EU animal inspection (AVI) to EU destination |
| LG | KL | EU veterinary Inspection (Live Pets up to 5 pets/MAWB) | | 1158165 | Per Health Cert | | | Inspection charges for Live Pets to AMS and in transit via AMS for a shipment up to 5 pets/MAWB for non-commercial shipments private persons |
| LE | AF, KL | Live Product | | 926532 | Per MAWB | | | Live to all destinations |
| GT | AF, KL | Government tax | | 2600 | Actual weight | | | Government tax to Chad (NDJ) |
| | AF, KL | Government tax | | 500 | Actual weight | | | Government tax Nigeria (PHC, ABV and LOS) |
| | AF, KL | Government tax | | 1200 | Actual weight | | | Government tax to Venezuela (CCS) |
| | AF, KL | Government tax | | 261 | Actual weight | | | Government tax to Ghana (ACC) |
| MP | AF, KL | Miscellaneous-due issuing carrier | | 1400 | Chargeable wt | | | Handling and security charges to CCS |
| MV | AF, KL | Miscellaneous-due issuing carrier | | 3311800 | Per MAWB | | | RKN - express order fee |
| | AF, KL | Miscellaneous-due issuing carrier | | 901436 | Per MAWB | | | RKN - change order fee |
| | AF, KL | Miscellaneous-due issuing carrier | | 6025908 | Per container | | | RKN - cancellation fee atleast 3 days before start of lease (if cancellation after start of lease, complete airfreight+lease to be paid) |
| | AF, KL | Miscellaneous-due issuing carrier | | 0.00 | Per container | | | RKN - extra lease day to check with local CSO office (based on container type) |
| | AF, KL | Miscellaneous-due issuing carrier | | 40000.00 | Actual weight of dry-ice | | | Dry Ice replenishment fee |
| | AF, KL | Miscellaneous-due issuing carrier | | 754600 | Per set of batteries | | | Change of batteries for T2 |
| RA | AF, KL | Dangerous goods - DGR Light Fee | | 100000 | Per MAWB | | | LIGHT DG CHECK, Special Handling Codes : ICE, REQ, RDS, ELI, ELM, MAG, RRE. |
| | AF, KL | Dangerous goods - DGR Normal fee | | 1600000 | Per MAWB | | | DG CHECK, when accompanied with a DGD |
| SA | AF, KL | Transborder Fee | | 16500 | Chargeable wt | 122.00 | LBV | Transborder fee for destination POG (General Goods) |
| | AF, KL | Transborder Fee | | 30000 | Chargeable wt | 122.00 | LBV | Transborder fee for destination POG (DGR) |
| | AF, KL | Transborder Fee | | 22500 | Chargeable wt | 122.00 | LBV | Transborder fee for destination POG (Perishable Goods) |
| | AF, KL | Transborder Fee | | 18000 | Chargeable wt | 122.00 | LBV | Transborder fee for destination POG (Equation) |
| | AF, KL | Transborder Fee | 3000+ | 12000 | Chargeable wt | | LBV | Transborder fee for destination POG (shipment above 3000kg) |
| VA | AF | Valuable Cargo Handling to any destination | 0 + | 3474495 | Per MAWB | | | Safe 1 (VAL) awb's below 100kg |
| | AF | Valuable Cargo Handling to any destination | 100+ | 4246805 | Per MAWB | | | Safe 1 (VAL) awb's 100kg to 199kg |
| | AF | Valuable Cargo Handling to any destination | 200+ | 5018715 | Per MAWB | | | Safe 1 (VAL) awb's 200kg to 499kg |
| | AF | Valuable Cargo Handling to any destination | 500+ | 14670090 | Per MAWB | | | Safe 1 (VAL) awb's 500kg and above |
| | KL | Valuable Cargo Handling to any destination | 0 + | 375000 | Per MAWB | | | Safe 1 (VAL) awb's below 100kg |
| | KL | Valuable Cargo Handling (see destination region) | 100+ | 1123500 | Per MAWB | | | Safe 1 (VAL) awb's above 100kg except into AFRICAN , French Caribbean and Indian Ocean destinations |
| WA | KL | Valuable Cargo Handling (see destination region) | 100+ | 3745000 | Per MAWB | | | Safe 1 (VAL) awb's above 100kg into AFRICAN , French Caribbean and Indian Ocean destinations. |
| | KL | VAL witness load charge (AMS only) | | 2616606 | Per MAWB | | | Customer accompany ART shipment to witness loading in AMS warehouse |

Note : > Arms, Ammunition, Explosives to be booked under Safe1 product Safe 1 Other Charge applicable

> FRENCH CARIBBEAN

CUBA
DOMINICAN REPUBLIC
FRENCH GUIANA
GUADELOUPE
HAITI
MARTINIQUE

> INDIAN OCEAN

MADAGASCAR
MAURITIUS
REUNION

6. INVOICING AND PAYMENT

Invoices are issued on the basis of the booking information, the air waybill, its electronic equivalent and adjustments made at acceptance in the event of discrepancies between the shipment details at booking and those at acceptance.

Carriers' invoices will be handled via CASS or other available industry payment facilities agreed with the Customer. In case CASS is not available, the Customer can open an account locally by entering into a specific contractual agreement with the Carriers.

If the Customer wishes to dispute any invoiced amount, it shall notify the Carriers immediately and in any event within six (6) months of the invoice date. If Customer does not notify Carriers of a dispute within such time period, the invoice shall be deemed accepted.

7. OTHER LOCAL SPECIFICITIES

None

Air France Cargo and KLM are the cargo divisions of respectively Société Air France and KLM Royal Dutch Airlines. Société Air France, joint stock company organized and existing under the laws of France, registered with "Registre du Commerce et des Sociétés" of Bobigny under n° 420 495 178, whose head office is at 45 rue de Paris 95747 Roissy CDG Cedex, France. KLM Royal Dutch Airlines, a limited liability company organised and existing under the laws of The Netherlands, having its head office at Amsterdamseweg 55, 1182GP Amstelveen, The Netherlands.