

LOCAL CONDITIONS ex Martinique FROM 01/04/2017

These Local Conditions apply to all sales of cargo transportation, including services incidental thereto, by or on behalf of Air France Cargo, KLM Cargo and/or Martinair Cargo (collectively referred to as "Carriers"). These Local Conditions describe commercial and operational specificities which apply to all shipments tendered to the Carriers departing from the country mentioned above. The carriage is governed by the Carriers' General Conditions of Carriage which are available at any Carriers' local Customer Service office or at www.afklcargo.com and www.martinaircargo.com. These Local Conditions may be modified at any time. We advise you to check regularly for updates.

1. RATES VALIDITY

- Rates are published or quoted "net net" according to Carriers' current commercial policy and do not include any applicable tax, duty, fee, other charge (including those related to fuel/security or ancillary services) unless specifically stated differently.
- Applicable rates, taxes, duties, fees and other charges are available at the Carriers' local Customer Service office and may be modified at any time.

2. BOOKING POLICY

- All shipments must be booked in advance unless otherwise agreed by the Carriers and explicitly confirmed.
- Carriers may refuse acceptance of goods if no prior booking has been made or if information provided at booking is not in accordance with the shipment delivered to Carriers.
- Rates and capacity quoted are based on information provided at the time of booking and may be adjusted in case of any change to such information by the Shipper or its representing agent ("Customer"). Additional fees and new conditions may apply.
- Customers must update bookings via Customer Service, as soon as underlying shipment details (weight/volume/commodity, etc.) change.
- Bookings can be made online, by email, telephone or fax and shall indicate the air waybill number, the exact weight, volume and product type as well as any specific agreement reference, at the contacts given below:

Customer Service and booking platform contacts

E-booking	CPS
E-mail	mail.customerservice.fdf@airfrance.fr
Fax number	+ 596 (0)596 51 71 54
Telephone number	+ 596 (0)596 55 34 31

- Shipments are accepted on a prepaid basis only. Contact Carriers' Customer Service for possible charges collect shipment and information on applicable charge collect fees.
- Depending on commodity/product, additional specific requirements/limitations might be applicable. Please check with our local Customer Service office.
- Depending on destination and shipment size, an additional agreement such as a large shipment agreement/part-charter agreement is required.

3. ACCEPTANCE POLICY

Shipments must be delivered to the Carriers "READY FOR CARRIAGE", in accordance with IATA resolutions and within the following applicable acceptance time limits. Specific guidelines may apply per product which may be consulted at your local Customer Service offices.

PRODUCT	PAX FLIGHT	CARGO FLIGHT
EQUATION / MAIL	1 hour and half before STD*	
VARIATION FRESH	4 hours before STD 2 hours and half before STD	
DIMENSION / General Cargo / Other Cargo	4 hours before STD	

Above times are referred to as LAT (Latest Acceptance Time) * Scheduled Time of Departure

4. NO SHOW, CANCELLATION AND BOOKING DISCREPANCY POLICY

To improve and maximize operational performance, Carriers require Customers to respect the booking and to keep the Carrier informed at all times of the latest relevant information. The following fees will apply in case of major changes to the latest available booking.

No Show fees**

In case a shipment is not delivered to the Carriers before LAT, the following no show fee will be applied:

No Show	Applicable fee
Shipment of more than 2Tons	10 euro cents per chargeable kg

** Shipments delivered later than LAT may be considered as no show and are subject to the above no show fee. Carriers will do their utmost to restore original forwarding plan. Missed connections due to late deliveries by Customer are subject to the above no show fee.

Cancellation fees***

In case of cancellation of a booking, the following cancellation fees will be applied:

Booking over 2 Tons or 10 m3 and under 10 Tons or 60 m3	
Cancellation made at the latest 24 hours before LAT	Applicable fee
	10 Euro cents per chargeable kg
Booking of 10 Tons or 60 m3 or more	
Cancellation made at the latest 24 hours before LAT	Applicable fee
	15 Euro cents per chargeable kg

***Booking updates within 24 hours before LAT, for shipments over 2 Tons or 10 m3, with more than 25% decrease in chargeable weight are subject to the above cancellation fees.

Booking discrepancy

In case of significant deviation between the chargeable weight at booking and chargeable weight at acceptance, Carrier will adjust the rate to the applicable rate according to the delivered weight and volume measured at acceptance and will apply the following fees:

Booking discrepancy type	Applicable fee
<u>Low</u> show for booking above 2 Tons or 10 m3	If more than 500 kg reduction in chargeable weight: 10 Euro cents per chargeable kg.
<u>Low</u> show for booking above 10 Tons or 60 m3 or more	If more than 1.5 ton reduction in chargeable weight: 15 Euro cents per chargeable kg.
<u>High</u> show for booking above 17 m3	No fee
Shipment booked as pre-build unit but delivered before LAT as loose cargo	5 euro cents per chargeable kg

In case of disputes concerning above-mentioned fees recorded by Carriers, the burden of proof in supporting the contradiction of the check records lies with the Customer. The Customer has a reclamation period of 180 days (after AWB issuance date).

5. OTHER CHARGES

Transportation, handling and delivery of goods may give rise to other charges. Applicable charges details can be obtained from Customer Service.

Import

Charges

Handling

1. Handling charge, per consignment	41.48
2. Warehouse handling for all goods, except perishables, per kg.	0.32
Minimum charge	18.50
3. Perishable goods handling, per kg.	0.23
Minimum charge	18.50
4. Outside handling, per kg.	0.23
5. Handling charge for vehicles, per kg.	0.23
6. Handling charge for DGR, per kg.	0.34
Minimum charge	22.00
7. Handling charge for human remains, per shipment	40.00

Export

Charges

Handling

Per shipment	17.00
Per shipment	16.34
Charge for preparation of AWB	13.00

Others

Handling charge, per kg.	0.10
Minimum charge	8.39
Dangerous Goods fee	85.00
Cool room storage, per kg., per day	0.30
Minimum charge	25.00
Valuables, transit ORY/CD	290.00
Mortuary room charge, transit ORY, per day	60.00

6. INVOICING AND PAYMENT

Invoices are issued on the basis of the air waybill information, its electronic equivalent or adjustments made at acceptance in the event of discrepancies between the chargeable weight at booking vs chargeable weight at acceptance.

CASS is not available, the agent can open an account locally following the Carriers Credit Management policy. Fees will be invoiced by update of conditions as per applicable air waybill or on a separate invoice.

7. OTHER LOCAL SPECIFICITIES

ULD PIVOT WEIGHTS

Lower Deck Pallet: 1.667 kgs
Lower Deck Container: 717 kgs
Main Deck Pallet: 3.000 kgs

Air France Cargo, KLM Cargo and Martinair Cargo are the cargo divisions of respectively Société Air France, KLM Royal Dutch Airlines and Martinair Holland N.V.

Société Air France, joint stock company organized and existing under the laws of France, registered with "Registre du Commerce et des Sociétés" of Bobigny under n°420 495 178, whose head office is at 45 rue de Paris 95747 Roissy CDG Cedex, France.

KLM Royal Dutch Airlines, a public company organised and existing under the laws of The Netherlands, having its head office at Amsterdamseweg 55, 1182GP Amstelveen, The Netherlands.

Martinair Holland N.V, a public company organised and existing under the laws of The Netherlands, having its head office at Piet Guilonardweg 17, 1117 EE, Schiphol-Oost, The Netherlands.