

LOCAL CONDITIONS ex PANAMA FROM 01Dec,2016

The present "Local Conditions" apply to all sales of air cargo transportation departing from PTY, including services incidental thereto, by or on behalf of Air France Cargo and/or KLM Cargo (collectively referred to as "Carriers"). These Local Conditions specify the booking conditions and operational specificities which apply to the above-mentioned sales. It is reminded that transportation is governed by the Carriers' General Conditions of Carriage which are available at any Carriers' local Customer Service office or at www.afklcargo.com. Local Conditions may be modified at any time. We advise you to check regularly for updates in particular before any new booking. All bookings for air cargo transportation are subject to the Local Conditions effective at the time of booking and imply their full and entire acceptance by the shipper or its representing agent (hereinafter referred to as "Customer").

1. RATES

- "All in Rates": All-inclusive transportation rates based on the booking information, excluding ancillary services and any applicable taxes, levies, fees and other charges. Rates may be adjusted in the event of any change of the booking details.
- Applicable rates, taxes, duties, fees and other charges are available at the Carriers' local Customer Service office and may be modified at any time. We advise you to consult them regularly, in particular prior to making a booking.

2. BOOKING CONDITIONS

- All shipments must be booked in advance according to the conditions below unless otherwise agreed and confirmed in writing by the Carriers.
- Carriers may refuse to carry a shipment if no prior booking has been made or if information provided at booking is not in accordance with the shipment tendered to Carriers.
- All in Rates and capacity quotations are based on information provided at the time of booking and may be adjusted in case of any change made by the Customer. In such event, additional fees and specific conditions (which can be consulted with the Carriers) may apply.
- Customers must update bookings via Customer Service as soon as underlying shipment details are modified, in particular regarding the weight, volume or commodity type.
- Bookings should be made either online, by email, telephone or fax using the contact details shown below and indicate the air waybill number, the exact weight, volume and product type as well as, if applicable, any specific agreement reference:

Customer Service and booking platform contacts	
E-booking	CPS/EDI (Air France Cargo/KLM Cargo only)
E-mail address	ventaspty@besanacr.com
Fax number	+ 507 833 9090 – Customer service
Telephone number	+ 507 833 9090 – Customer service

- Ex Europe shipments are accepted on a prepaid basis only. For shipments ex other countries, contact Carriers' Customer Service for any useful information on possible collect shipments and applicable collect charges.
- Depending on the destination, type and size of the cargo, contractual conditions (e.g. Part Charter Agreement) and specific limitations may apply. Any related information can be obtained from Carriers' local Customer Service office.

3. ACCEPTANCE POLICY

Shipments must be tendered to the Carriers "READY FOR CARRIAGE", in accordance with IATA resolutions and by the latest acceptance time (referred to as "LAT") shown below. Specific guidelines may apply per product which may be consulted at Carriers' local Customer Service offices.

PRODUCT	PAX FLIGHT	CARGO FLIGHT
EQUATION / MAIL	03 hrs before STD* (PTY KL/AF FLT)	N/A
VARIATION	06 hours before STD* (PTY KL/AF FLT)	N/A
DIMENSION / General Cargo / Other Cargo	06 hours before STD* (PTY KL/AF FLT)	N/A

Above times are referred to as LAT (Last Acceptance Time)

*STD (Scheduled Time of Departure)

4. NO SHOW, CANCELLATION AND BOOKING DISCREPANCY FEES

To improve and maximize operational performance, Customers are required to tender shipments in accordance with the booking and to keep the Carrier informed at all times of the latest relevant booking information. The following fees will apply in case of major changes to the latest available booking:

No show fee* <i>(For shipments that are not delivered before the LAT)</i>	
	25% of total freight charges according to booking or 0.36 USD per kilo whichever is higher.
<i>* For deliveries after the LAT, Carriers will do their utmost to restore original forwarding plan. Additional costs incurred will be invoiced to the Customer at cost. Any missed connections due to the late tendering of a shipment will be subject to this no show fee.</i>	

Booking over 2 Tons or 10 m3 and under 5 Tons or 30 m3	0.14 USD cents per kg.
Booking of 5 Tons or 30 m3 or more	0.21 USD cents per kg.
<i>*Booking updates within 24 hours before LAT, for shipments above 2 tons or 10 m3 and involving more than 25% decrease in chargeable weight will be subject to cancellation fees mentioned above for shipments above 2 tons or 10m3.</i>	
Cancellation fees* <i>(For cancellations within 48 hours of the LAT)</i>	
Booking of 5 Tons or 30 m3 or more	0.14 USD cents per kg.

Booking discrepancy fees* <i>(If significant discrepancy between chargeable weight at booking versus chargeable weight at acceptance)</i>	
Low show for bookings above 2 tons or 17 m3	If more than 30 % reduction in chargeable weight as booked: 50% of the difference between the total All-in Rate quoted at the time of booking and the total All-in Rate calculated at acceptance of the shipment or 0.14 USD per kilo of the shipment, whichever is higher. Shipment may be carried on another flight for flight optimization reasons at discretion of Carriers.
Low show for bookings above 10 tons or 60 m3 or more	If more than 20 % reduction in chargeable weight as booked: 50% of the difference between the total All-in Rate at the time of booking and the total All-in Rate calculated at acceptance of the shipment or 0.21 USD per kilo, whichever is higher. Shipment may be carried on another flight for flight optimization reasons at discretion of Carriers.
High show for bookings above 17 m3	If volume at acceptance is higher than booked, the All-in Rate of the shipment may be adjusted. Shipment may be carried on another flight due to capacity limitations. No ad-hoc fees will apply.
Shipment booked as pre-build unit but delivered before LAT as loose cargo	0.07 USD per kilo. Shipment may be carried on another flight due to handling limitations.

In case of disputes concerning the above-mentioned fees recorded by Carriers, the burden of proof in supporting a potential error of calculation lies with the Customer.

5. OTHER CHARGES

The commodity type, handling and delivery of goods may give rise to other import/export charges which can be obtained from your local Customer Service office or in the Annex at the end of this document

6. INVOICING AND PAYMENT

Invoices are issued on the basis of the booking information, the air waybill, its electronic equivalent and adjustments made at acceptance in the event of discrepancies between the shipment details at booking and those at acceptance.

Carriers' invoices will be handled via CASS or other available industry payment facilities agreed with the Customer. In case CASS is not available, the Customer can open an account locally by entering into a specific contractual agreement with the Carriers.

If the Customer wishes to dispute any invoiced amount, it shall notify the Carriers immediately and in any event within six (6) months of the invoice date. If Customer does not notify Carriers of a dispute within such time period, the invoice shall be deemed accepted.

For all agents we should issue a local invoice

Annex – Other Charges _ export

Origin	OC Code	OC description	Carrier	AWB C	Weight	Amount	Cost paid per	Minimum	Via	Destina	Remarks/exceptions	Effective fr
PA	LA	Animals Live animals	AF, KL	USD		230.00	- Per AWB				chix spacersLV ANIMAL FEE	11/1/2016
PA	LA	Animals Live animals	AF, KL	USD		30.00	- Per AWB				bale of saw dust or hayLV ANIMAL FE	11/1/2016
PA	LA	Animals Live animals	AF, KL	USD		320.00	- Per AWB		AMS	AMS	box for cowsLV ANIMAL FEE	11/1/2016
PA	KA	Cargo Handling	AF, KL	USD		150.00	Per shipment				BIG/Heavy - Handling Fee	11/1/2016
PA	GT	Government tax	AF, KL	USD		0.17	- Actual weight			TD	GOVT TAX	11/1/2016
PA	GT	Government tax	AF, KL	USD		0.09	- Actual weight			CCS	GOVT TAX	11/1/2016
PA	GT	Government tax	AF, KL	USD		0.02	- Actual weight			NG	GOVT TAX	11/1/2016
PA	DH	AWB charges correct	AF, KL, M	USD		45.00	Per shipment				AWB AMENDMENT CCA	6/1/2016
PA	CG	Electronic processing	AF, KL, M	USD		3.10	- Per FHL				ELECTRONIC SUBMISSION OF HAWB	4/15/2016
PA	CC	Manual data entry	AF, KL, M	USD		20.00	- Per HAWB				DATA ENTRY FEE CUSTOMS DATAACU	4/15/2016
PA	AW	AirWaybill fee	AF, KL, M	USD		20.00	Per shipment				AWB FEE	2/2/2016
PA	CB	Completion/preparatio	AF, KL, M	USD		170.00	Per shipment			AR	To be inserted on AWB: * CUIT numbe	7/4/2016
PA	MV	Miscellaneous-due iss	AF, KL, M	USD		2.10	- Per kg dry ice				DRY ICE REPLENISHMENT on request	3/4/2016
PA	MP	Miscellaneous-due iss	AF, KL	USD		0.06	- Chargeable weight			CCS	Export charge for shipments into Ven	7/4/2016
PA	DV	Doc for vete/phyto pur	KL, MP	USD		185.00	- Per AWB		EUR		Veterinary Inspection	7/1/2016
PA	DV	Doc for vete/phyto pur	KL	USD		275.50	Per shipment		SPL		TRANSIT shipments SPL- USD 275.50	6/1/2016
PA	DV	Doc for vete/phyto pur	KL	USD		111.50	- Per documentation phyt		SPL		TRANSIT shipments SPL additional US	6/1/2016
PA	DV	Doc for vete/phyto pur	KL	USD		52.50	Per shipment		SPL	EUROPE	TRANSIT shipments SPL forw arded by	6/1/2016
PA	RA	Dangerous goods	AF, KL	USD		110.00	Per shipment				NORMAL DG CHECK, w hen a declarat	11/1/2016
PA	RA	Dangerous goods	AF, KL, M	USD		30.00	Per shipment				LIGHT DG CHECK,w hen no check/dec	11/1/2016
PA	VA	Cargo Handling	AF, KL	USD	100+:85.00	0.00	- Chargeable weight				This Safe 1 other charge w ill be applie	11/1/2016
PA	VA	Cargo Handling	AF, KL	USD	100+:282	0.00	- Chargeable weight			AFR_DA	This Safe 1 other charge w ill be applie	11/1/2016
PA	VA	Cargo Handling	AF, KL	USD	0+:28	0.00	- Chargeable weight				This Safe 1 other charge w ill be applie	11/1/2016
PA	SA	Delivery	AF, KL	USD	0+:1.21	0.00	- Chargeable weight	90.00	LBV	POG	For General Cargo. Trucking service f	7/1/2016
PA	SA	Delivery	AF, KL	USD	0+:2.25	0.00	- Chargeable weight	90.00	LBV	POG	For DGR & DGR CAO. Trucking servic	7/1/2016
PA	SA	Delivery	AF, KL	USD	0+:1.69	0.00	- Chargeable weight	90.00	LBV	POG	For Perishables. Trucking service fee.	7/1/2016
PA	SA	Delivery	AF, KL	USD	3000+:0.8	0.00	- Chargeable weight		LBV	POG	> 3000 kgs. Trucking service fee.	7/1/2016
PA	SA	Delivery	AF, KL	USD	0+:1.33	0.00	- Chargeable weight	90.00	LBV	POG	For Equation. Trucking service fee.	7/1/2016
PA	GT	Government tax	AF, KL	USD		0.02	- Actual weight			GH	Export safety other charge implement	12/1/2016

Air France Cargo and KLM are the cargo divisions of respectively Société Air France and KLM Royal Dutch Airlines. Société Air France, joint stock company organized and existing under the laws of France, registered with “Registre du Commerce et des Sociétés” of Bobigny under n° 420 495 178, whose head office is at 45 rue de Paris 95747 Roissy CDG Cedex, France. KLM Royal Dutch Airlines, a limited liability company organised and existing under the laws of The Netherlands, having its head office at Amsterdamseweg 55, 1182GP Amstelveen, The Netherlands.