

LOCAL CONDITIONS ex Malaysia from 22June 2018

The present "Local Conditions" apply to all sales of air cargo transportation departing from Malaysia, including services incidental thereto, by or on behalf of Air France Cargo and/or KLM Cargo (collectively referred to as "Carriers"). These Local Conditions specify the booking conditions and operational specificities which apply to the above-mentioned sales. It is reminded that transportation is governed by the Carriers' General Conditions of Carriage which are available at any Carriers' local Customer Service office or at www.afklcargo.com. Local Conditions may be modified at any time. We advise you to check regularly for updates in particular before any new booking. All bookings for air cargo transportation are subject to the Local Conditions effective at the time of booking and imply their full and entire acceptance by the shipper or its representing agent (hereinafter referred to as "Customer").

1. RATES

- "All in Rates": All-inclusive transportation rates based on the booking information, excluding ancillary services and any applicable taxes, levies, fees and other charges. Rates may be adjusted in the event of any change of the booking details.
- Applicable rates, taxes, duties, fees and other charges are available at the Carriers' local Customer Service office and may be modified at any time. We advise you to consult them regularly, in particular prior to making a booking.

2. BOOKING CONDITIONS

- All shipments must be booked in advance according to the conditions below unless otherwise agreed and confirmed in writing by the Carriers.
- Carriers may refuse to carry a shipment if no prior booking has been made or if information provided at booking is not in accordance with the shipment tendered to Carriers.
- All in Rates and capacity quotations are based on information provided at the time of booking and may be adjusted in case of any change made by the Customer. In such event, additional fees and specific conditions (which can be consulted with the Carriers) may apply.
- Customers must update bookings via Customer Service as soon as underlying shipment details are modified, in particular regarding the weight, volume or commodity type.
- Bookings should be made either online, by email, telephone or fax using the contact details shown below and indicate the air waybill number, the exact weight, volume and product type as well as, if applicable, any specific agreement reference:

Customer Service and booking platform contacts		
E-booking		CPS & MyCargo-Quote n Book (Air France Cargo/KLM Cargo only)
E-mail address	KUL PEN	Customerservice.kul@afklmpcargo.com Customerservice.pen@afklmpcargo.com
Fax number	KUL PEN	+603 8787 4407 +604 6099 811
Telephone number	KUL PEN	+603 8787 4412 +604 6099 800

- Ex Europe shipments are accepted on a prepaid basis only. For shipments ex other countries, contact Carriers' Customer Service for any useful information on possible collect shipments and applicable collect charges.
- Depending on the destination, type and size of the cargo, contractual conditions (e.g. Part Charter Agreement) and specific limitations may apply. Any related information can be obtained from Carriers' local Customer Service office.

3. ACCEPTANCE POLICY

- Customer is responsible for tendering shipments to Carriers "READY FOR CARRIAGE", in accordance with IATA resolutions and all applicable laws, regulations, procedures and policies of all applicable jurisdictions for shipments' itinerary (including but not limited to France, The Netherlands, European Union and United States of America).
- Shipments tendered to Carriers shall comply with all EU and U.S. export controls and sanctions laws regarding the country of origin and destination and sanctioned individuals and entities in such countries, and Customer will not cause Carriers to violate any such laws or engage in any transaction that could result in the imposition of sanctions on Carriers.
- Customer is responsible for determining export, transit and import licensing or permitting requirements for its shipments and for obtaining any required licenses and permits (including any required authorization for shipping U.S.-origin controlled cargo, dual-use items, military goods and/or technology). By tendering a shipment, Customer certifies that the documentation includes all required licenses and permits, that the statements in that documentation and any other

information that the Customer provides relating to exportation and importation are complete, true, correct, and in compliance with the laws of the origin, transit and destination countries.

- Customer understands that civil and criminal sanctions including seizure and forfeiture may be imposed for failing to provide Carriers with all required documentation, licenses and permits, and for making inaccurate, false, or fraudulent statements, or for violating U.S., EU or other country laws regulating exports or imports.
- Customer further acknowledges and agrees that neither the Customer nor any consignee of the cargo is an EU Listed Person or a U.S. Specially Designated National or appears on another applicable sanctions list depending on the origin or destination of the cargo and that the consignee is authorized to receive the shipment.
- Specific guidelines may apply per product, which may be consulted at Carriers' local Customer Service offices. Shipments must be tendered by the latest acceptance time (referred to as "LAT") shown below.

PRODUCT	PAX FLIGHT	CARGO FLIGHT
EQUATION EQUATION HEAVY / MAIL	90 minutes before STD 03 hours before STD	Not Applicable
Other products	04 hours before STD	Not Applicable

* Scheduled Time of Departure

4. NO SHOW, CANCELLATION AND BOOKING DISCREPANCY FEES

To improve and maximize operational performance, Customers are required to tender shipments in accordance with the booking and to keep the Carrier informed at all times of the latest relevant booking information. The following fees will apply in case of major changes to the latest available booking:

No show fee* <i>(For shipments that are not delivered before the LAT)</i>	
	35% of the total All-in Rate according to booking
<i>* For deliveries after the LAT, Carriers will do their utmost to restore original forwarding plan. Additional costs incurred will be invoiced to the Customer at cost. Any missed connections due to the late tendering of a shipment will be subject to this no show fee.</i>	

Cancellation fees* <i>(For cancellations within 24 hours of the LAT)</i>	
Bookings above 2 tons or 10 m3 and under 10 tons or 60 m3	15% of the total All-in Rate according to booking
Bookings of 10 tons or 60 m3 or more	25% of the total All-in Rate according to booking
<i>*Booking updates within 24 hours before LAT, for shipments above 2 tons or 10 m3 and involving more than 25% decrease in chargeable weight will be subject to cancellation fees mentioned above for shipments above 2 tons or 10m3.</i>	

Booking discrepancy fees* <i>(If significant discrepancy between chargeable weight at booking versus chargeable weight at acceptance)</i>	
Low show for bookings above 2 tons or 17 m3	If more than 30 % reduction in chargeable weight as booked: 50% of the difference between the total All-in Rate quoted at the time of booking and the total All-in Rate calculated at acceptance of the shipment. Shipment may be carried on another flight for flight optimization reasons at discretion of Carriers.
Low show for bookings above 10 tons or 60 m3 or more	If more than 20 % reduction in chargeable weight as booked: 50% of the difference between the total All-in Rate at the time of booking and the total All-in Rate calculated at acceptance of the shipment. Shipment may be carried on another flight for flight optimization reasons at discretion of Carriers.
High show for bookings above 17 m3	If volume at acceptance is higher than booked, the All-in Rate of the shipment may be adjusted. Shipment may be carried on another flight due to capacity limitations. No ad-hoc fees will apply.

In case of disputes concerning the above-mentioned fees recorded by Carriers, the burden of proof in supporting a potential error of calculation lies with the Customer.

5. OTHER CHARGES

★ [Click to view: Customs requirement destination list for which CC/CG charges will be applied](#)

Malaysia other charges as of 10th May 2018 to 31st October 2018

OC Code	Carrier	OC description	Weight Break	MYR	Charges	Remarks/exceptions
CB	AF, KL	Completion/preparation documents to Argentina		695.00	Per MAWB	Shipment missing CUIT & HCC code on MAWB to ARGENTINA
★ CC	AF, KL	Manual data entry for transmission of data to customs		65.58	Per HAWB	Manual data entry to customs (Consolidation shipments)
★ CG	AF, KL	Electronic transmission of data to customs		10.00	Per HAWB	Electronic transmission of data to customs (Consolidation)
CH	AF, KL	Manual AWB fee		22.50	Per MAWB	Manual AWB fee (not applicable for Neutral AWB)
DH	AF, KL	AWB charges correction (CCA)		315.00	Per MAWB	AWB amendment (Charges Corrections Advice Fee)
DJ	AF, KL	POD requested		170.00	Per MAWB	Proof of delivery
DV	AF	FRESH EU vete/phyto inspection		159.00	Per Certificate	EU dest, or transit >12hrs non-EU dest - products of plant &/or animal origin for destination EU (PEF, PEP, EAT, PES, PEM, PEB, PEA) (not applicable to destination CDG)
	KL	FRESH EU vete/phyto inspection		422.00	Per Certificate	EU dest, or transit >48hrs non-EU dest - products of plant &/or animal origin for destination EU (PEF, PEP, EAT, PES, PEM, PEB, PEA) (not applicable to destination AMS)
	KL	LIVE EU veterenary inspection (dogs & cats)		373.00	Per Certificate	See table below
	KL	LIVE EU veterenary inspection (excluding dogs & cats)		373.00	Per Certificate	See table below (Including for Live Aquatic Plants)
LE	KL	LIVE shipments		298.00	Per MAWB	See table below (Live to all destinations)
LA	AF	LIVE shipments - charges advised upon booking		Contact AFKL	Per Certificate	Live transit fees (vet control) - not applicable to dest CDG
GT	AF, KL	Government tax CHAD		1.00	Actual wt	Government tax to Chad (NDJ)
	AF, KL	Government tax NIGERIA		0.10	Actual wt	Government tax to Nigeria (PHC, ABV and LOS)
	AF, KL	Government tax VENEZUELA		0.50	Actual wt	Government tax to Venezuela (CCS)
	AF, KL	Government tax GHANA		0.08	Actual wt	Government tax to Ghana (ACC)
MP	AF, KL	Miscellaneous-due issuing carrier		0.25	Chargeable wt	Handling and security charges at CCS
MV	AF, KL	Miscellaneous-due issuing carrier (express order fee)		1065.00	Per MAWB	RKN - express order fee
	AF, KL	Miscellaneous-due issuing carrier (container change order)		290.00	Per MAWB	RKN - change order fee
	AF, KL	Miscellaneous-due issuing carrier (container cancellation)		1936.00	Per container	RKN - cancellation fee at least 3 days before start of lease
	AF, KL	Miscellaneous-due issuing carrier (extra lease days)		on request	Per container	Extra lease charges based on container type
MX	AF, KL	Dry Ice replenishment & Battery change		on request	Per Container	Dry ice replenishments or battery changes on customer request
RA	AF, KL	Dangerous goods - DGR Light Fee		36.00	Per MAWB	SHC : ICE, REQ, RDS, ELI, ELM, MAG, RRE.
	AF, KL	Dangerous goods - DGR Normal fee		222.00	Per MAWB	DG CHECK, when accompanied with a DGD
SA	AF, KL	Boat service charged (Transborder fee to POG)		3.61	Chargeable wt	via LBV (Transborder fee)
VA	AF	Valuable Cargo Handling to any destination	0 +	1118.00	Per MAWB	Safe 1 (VAL) awb's below 100kg
	AF	Valuable Cargo Handling to any destination	100+	1366.00	Per MAWB	Safe 1 (VAL) awb's 100kg to 199kg
	AF	Valuable Cargo Handling to any destination	200+	1614.00	Per MAWB	Safe 1 (VAL) awb's 200kg to 499kg
	AF	Valuable Cargo Handling to any destination	500+	4718.00	Per MAWB	Safe 1 (VAL) awb's 500kg and above
	KL	Valuable Cargo Handling to any destination	0 +	120.00	Per MAWB	Safe 1 (VAL) awb's below 100kg
	KL	Valuable Cargo Handling (destination region in remarks)	100+	350.00	Per MAWB	Safe 1 (VAL) awb's above 100kg except into AFRICAN , French Caribbean and Indian Ocean destinations
	KL	Valuable Cargo Handling (destination region in remarks)	100+	1150.00	Per MAWB	Safe 1 (VAL) awb's above 100kg into AFRICAN , French Caribbean and Indian Ocean destinations.
WA	KL	VAL witness load charge (AMS only)		840.00	Per MAWB	Customer accompany ART shipment to witness loading in AMS warehouse

Note : > Arms, Ammunition, Explosives to be booked under Safe1 product Safe 1 Other Charge applicable

All Values in MYR	LIVE Other Charges KLM Including Live Aquatic Plants	Variation Live. (excluding Pets)	Variation Live Pets.	
			(cats & dogs only) Less than 6 dogs/cats	(cats & dogs only) 6 or more dogs/cats
Dest AMS & EU	LE (per MAWB) DV (per certificate)	298 373	298 373	298 373
Dest Outside EU	LE (per MAWB) DV (per certificate)	298 373	298 0	298 373

6. INVOICING AND PAYMENT

Invoices are issued on the basis of the booking information, the air waybill, its electronic equivalent and adjustments made at acceptance in the event of discrepancies between the shipment details at booking and those at acceptance.

Carriers' invoices will be handled via CASS or other available industry payment facilities agreed with the Customer. In case CASS is not available, the Customer can open an account locally by entering into a specific contractual agreement with the Carriers.

If the Customer wishes to dispute any invoiced amount, it shall notify the Carriers immediately and in any event within six (6) months of the invoice date. If Customer does not notify Carriers of a dispute within such time period, the invoice shall be deemed accepted.

7. OTHER LOCAL SPECIFICITIES

Further information needed is available via local Sales & Customer Service teams.

Air France Cargo and KLM are the cargo divisions of respectively Société Air France and KLM Royal Dutch Airlines. Société Air France, joint stock company organized and existing under the laws of France, registered with "Registre du Commerce et des Sociétés" of Bobigny under n° 420 495 178, whose head office is at 45 rue de Paris 95747 Roissy CDG Cedex, France. KLM Royal Dutch Airlines, a limited liability company organised and existing under the laws of The Netherlands, having its head office at Amsterdamseweg 55, 1182GP Amstelveen, The Netherlands.

All rates provided by Carriers to Customer including market rates, price quotes and negotiated rates (together "AFKL Rates") are confidential and the property of AFKL. AFKL Rates shall not be disclosed to any third party without AFKL's prior written consent. Carriers may make available AFKL Rates via third party price comparison tools.