

LOCAL CONDITIONS ex PORTUGAL FROM 01/04/2017

The present "Local Conditions" apply to all sales of air cargo transportation departing from Spain, including services incidental thereto, by or on behalf of Air France Cargo and/or KLM Cargo (collectively referred to as "Carriers"). These Local Conditions specify the booking conditions and operational specificities which apply to the above-mentioned sales. It is reminded that transportation is governed by the Carriers' General Conditions of Carriage which are available at any Carriers' local Customer Service office or at www.afklcargo.com. Local Conditions may be modified at any time. We advise you to check regularly for updates in particular before any new booking. All bookings for air cargo transportation are subject to the Local Conditions effective at the time of booking and imply their full and entire acceptance by the shipper or its representing agent (hereinafter referred to as "Customer").

1. RATES

- "All in Rates": All-inclusive transportation rates based on the booking information, excluding ancillary services and any applicable taxes, levies, fees and other charges. Rates may be adjusted in the event of any change of the booking details.
- Applicable rates, taxes, duties, fees and other charges are available at the Carriers' local Customer Service office and may be modified at any time. We advise you to consult them regularly, in particular prior to making a booking.

2. BOOKING CONDITIONS

- All shipments must be booked in advance according to the conditions below unless otherwise agreed and confirmed in writing by the Carriers.
- Carriers may refuse to carry a shipment if no prior booking has been made or if information provided at booking is not in accordance with the shipment tendered to Carriers.
- All in Rates and capacity quotations are based on information provided at the time of booking and may be adjusted in case of any change made by the Customer. In such event, additional fees and specific conditions (which can be consulted with the Carriers) may apply.
- Customers must update bookings via Customer Service as soon as underlying shipment details are modified, in particular regarding the weight, volume or commodity type.
- Bookings should be made either online, by email, telephone or fax using the contact details shown below and indicate the air waybill number, the exact weight, volume and product type as well as, if applicable, any specific agreement reference:

BARCELONA OFFICE		Customer Service and booking platform contacts	
E-booking		CPS (Air France Cargo/KLM Cargo only)	
E-mail address		customerservice.opo@afklmpcargo.com	
Telephone number		22 96 13 040	

MADRID OFFICE		Customer Service and booking platform contacts	
E-booking		CPS (Air France Cargo/KLM Cargo only)	
E-mail address		customerservice.lis@afklmpcargo.com	
Telephone number		21 84 35 946	

- Ex Europe shipments are accepted on a prepaid basis only. For shipments ex other countries, contact Carriers' Customer Service for any useful information on possible collect shipments and applicable collect charges.
- Depending on the destination, type and size of the cargo, contractual conditions (e.g. Part Charter Agreement) and specific limitations may apply. Any related information can be obtained from Carriers' local Customer Service office.

3. ACCEPTANCE POLICY

Shipments must be tendered to the Carriers "READY FOR CARRIAGE", in accordance with IATA resolutions and by the latest acceptance time (referred to as "LAT") shown below. Specific guidelines may apply per product which may be consulted at Carriers' local Customer Service offices.

PRODUCT	PAX FLIGHT	CARGO FLIGHT or TRUCK
EQUATION / MAIL	2 hours before STD*	NA
EQUATION HEAVY	3 hours before STD*	4 hours before STD*
VARIATION (For DGR & ICE, please contact the local Customer Service Office)	3 hours before STD*	4 hours before STD*
DIMENSION / General Cargo / Other Cargo	NA	4 hours before STD*

* Scheduled Time of Departure

4. NO SHOW, CANCELLATION AND BOOKING DISCREPANCY FEES

To improve and maximize operational performance, Customers are required to tender shipments in accordance with the booking and to keep the Carrier informed at all times of the latest relevant booking information. The following fees will apply in case of major changes to the latest available booking:

No show fee* <i>(For shipments that are not delivered before the LAT)</i>	
	35% of the total All-in Rate according to booking or 0,25 euro per kilo of the shipment weight whichever is higher
<i>* For deliveries after the LAT, Carriers will do their utmost to restore original forwarding plan. Additional costs incurred will be invoiced to the Customer at cost. Any missed connections due to the late tendering of a shipment will be subject to this no show fee.</i>	

Cancellation fees* <i>(For cancellations within 24 hours of the LAT)</i>	
Bookings above 2 tons or 10 m3 and under 10 tons or 60 m3	15% of the total All-in Rate according to booking or 0,15 euro per kilo of the shipment weight whichever is higher
Bookings of 10 tons or 60 m3 or more	25% of the total All-in Rate according to booking or 0,20 euro per kilo of the shipment weight whichever is higher
<i>*Booking updates within 24 hours before LAT, for shipments above 2 tons or 10 m3 and involving more than 25% decrease in chargeable weight will be subject to cancellation fees mentioned above for shipments above 2 tons or 10m3.</i>	

Booking discrepancy fees* <i>(If significant discrepancy between chargeable weight at booking versus chargeable weight at acceptance)</i>	
Low show for bookings above 2 tons or 17 m3	If more than 30 % reduction in chargeable weight as booked: 50% of the difference between the total All-in Rate quoted at the time of booking and the total All-in Rate calculated at acceptance of the shipment or 0.25 Euro per kilo of the shipment, whichever is higher. Shipment may be carried on another flight for flight optimization reasons at discretion of Carriers.
Low show for bookings above 10 tons or 60 m3 or more	If more than 20 % reduction in chargeable weight as booked: 50% of the difference between the total All-in Rate at the time of booking and the total All-in Rate calculated at acceptance of the shipment or 0.25 Euro per kilo, whichever is higher. Shipment may be carried on another flight for flight optimization reasons at discretion of Carriers.
High show for bookings above 17 m3	If volume at acceptance is higher than booked, the All-in Rate of the shipment may be adjusted. Shipment may be carried on another flight due to capacity limitations. No ad-hoc fees will apply.
Shipment booked as pre-build unit but delivered before LAT as loose cargo	0.10 Euro per kilo. Shipment may be carried on another flight due to handling limitations.

In case of disputes concerning the above-mentioned fees recorded by Carriers, the burden of proof in supporting a potential error of calculation lies with the Customer.

5. OTHER CHARGES

The commodity type, handling and delivery of goods may give rise to other charges which can be obtained from Carriers' local Customer Service.

For the complete list of Other Charges, please refer to the appendix at the end of this document.

6. INVOICING AND PAYMENT

Invoices are issued on the basis of the booking information, the air waybill, its electronic equivalent and adjustments made at acceptance in the event of discrepancies between the shipment details at booking and those at acceptance.

Carriers' invoices will be handled via CASS or other available industry payment facilities agreed with the Customer. In case CASS is not available, the Customer can open an account locally by entering into a specific contractual agreement with the Carriers.

If the Customer wishes to dispute any invoiced amount, it shall notify the Carriers immediately and in any event within six (6) months of the invoice date. If Customer does not notify Carriers of a dispute within such time period, the invoice shall be deemed accepted.

7. OTHER LOCAL SPECIFICITIES

The rates are based on the density (weight/volume proportion) of IATA rule (1 cubic meter = 166.166kgs or 1:6). We can only accept one product per AWB; the combination of multiple products on one AWB is not allowed. AWBs issued on "As agreed" basis are not allowed.

Invoices are based on the AWB execution date. Minimum charges must always be respected.

Tariffs shown on the Air Waybills should be equal or superior to the tariff agreed between customer and the airline. The three letter airport of the destination must be mentioned on the AWB (i.e. GRU or VCP instead of SAO).

A. *Dangerous Goods – the acceptance of dangerous goods is governed by the relevant IATA regulations. At the time of the booking the presence of dangerous goods in the shipment must be mentioned.*

DGR Restrictions to USA: DGR classes that cannot be trucked in USA to most destinations –

- CLASS 1 Explosive divisions 1.1, 1.2, 1.3 and 1.5;
- CLASS 6 Toxic Substances division 6.1 Packing Group I;
- CLASS 7 Radioactive Material

B. *Final destinations in Brazil – for shipments with final destination in Brazil, the value of the cargo must be mentioned during your reservation as it could happen that we need to settle the insurance for the trucking company or escort to the final destination.*

C. *As per 1st of April 2017:*

ULD PIVOT WEIGHTS

Lower Deck Container: 717 kgs

Lower Deck Pallet: 1,667 kgs

Main Deck Pallet: 3,000 kgs

Air France Cargo and KLM are the cargo divisions of respectively Société Air France and KLM Royal Dutch Airlines.

Société Air France, joint stock company organized and existing under the laws of France, registered with "Registre du Commerce et des Sociétés" of Bobigny under n° 420 495 178, whose head office is at 45 rue de Paris 95747 Roissy CDG Cedex, France.

KLM Royal Dutch Airlines, a limited liability company organised and existing under the laws of The Netherlands, having its head office at Amsterdamseweg 55, 1182GP Amstelveen, The Netherlands.

Product Name	Carrier	OC description	Completion/preparation of documents	AF, KL	SHC	Commodity	AWB	Weight	Amount	Cost paid per shipment	Minimum	Maximum	Origin	Via	Destination	Remarks/exceptions	Effective till
							EUR		150.00	Per shipment			PT		AR		11/1/2016
CC	AF, KL	Manual data entry			CNSL	EUR	EUR		16.00	- Per HAWB			PT			To be inserted on AWB: - CURT number of consignee for final dest. Argentina. - FCC (Harmonized Commodity Code) number or HS code for final or transit destination Argentina - Incoterms to be used for the shipment - Customs requirements: shipment will be stopped in AR. Custom requirement destinations: United Arab Emirates, Argentina, Australia, Bahrain, Brazil, Canada, Congo, China, Cuba, Egypt, Ghana, Israel, India, Liberia, Mexico, Nigeria, Panama, Paraguay, Russia, Senegal, Thailand, CA, CG, CN, CU, Turkey, Taiwan, Uganda, United States, Venezuela, South Africa, Zambia. GHA requirement destinations: Colombia, Ecuador, Ethiopia, South Korea, Kuwait, Oman, Peru, Philippines, Tanzania. MX, NG, PA, PY, RU, SN, TH, TR, TW, UG, US, VE, ZA, ZM GHA requirement destinations: CO, EC, ET, KE, KR, KW, OM, PE, PH, TZ.	11/1/2016
PT	AF, KL	Inventories and/or inspection			CNSL	EUR	EUR		50.00	Per shipment			PT			Additional inspection requested by customer	11/1/2016
PT	AF, KL	Electronic processing or transmission of documents			CNSL	EUR	EUR		2.50	- Per PHL			PT			Custom requirement destinations: United Arab Emirates, Argentina, Australia, Bahrain, Brazil, Canada, Congo, China, Cuba, Egypt, Ghana, Israel, India, Liberia, Mexico, Nigeria, Panama, Paraguay, Russia, Senegal, Thailand, CA, CG, CN, CU, Turkey, Taiwan, Uganda, United States, Venezuela, South Africa, Zambia. GHA requirement destinations: Colombia, Ecuador, Ethiopia, South Korea, Kuwait, Oman, Peru, Philippines, Tanzania. MX, NG, PA, PY, RU, SN, TH, TR, TW, UG, US, VE, ZA, ZM GHA requirement destinations: CO, EC, ET, KE, KR, KW, OM, PE, PH, TZ.	11/1/2016
CH	AF, KL	Clearance and handling-origins				EUR	EUR		6.00	Per shipment			PT			Cleanance and handling charge	11/1/2016
DH	AF, KL	AWB charges correction				EUR	EUR		50.00	Per shipment			PT			In case change of consignee, destination or Onboarding Confirmation request by agent	11/1/2016
DJ	AF, KL	Proof of delivery				EUR	EUR		47.00	- Per proof of delivery document			PT			In case POD requested by the client, or Black List certificate	11/1/2016
DV	KL	Doc for veterinary purpose				EUR	EUR		52.50	Per shipment			PT		EUROPE	TRANSIT shipments SPL forwarded by TRUCK beyond SPL on awb 'due carrier box'	1/1/2016
DV	KL	Doc for veterinary purpose				EUR	EUR		111.50	- Per Certificate			PT		SPL	TRANSIT FRESH shipments SPL: additional EUR 111.50 per health certificate	1/1/2016
DV	KL	Doc for veterinary purpose				EUR	EUR		275.50	Per shipment			PT		SPL	TRANSIT FRESH shipments SPL: EUR 275.50 per awb	1/1/2016
GT	AF, KL	Government tax				EUR	EUR		0.02	- Actual weight			PT		NG	Tax applicable for all destinations in Nigeria	1/1/2016
GT	AF, KL	Government tax				EUR	EUR		0.06	- Actual weight			PT		GN	Export safety other charge implemented by the Ghana Airports authorities	1/1/2016
GT	AF, KL	Government tax				EUR	EUR		0.15	- Actual weight			PT		CCS	Export safety other charge implemented by the Ghana Airports authorities	1/1/2016
GT	AF, KL	Government tax				EUR	EUR		0.15	- Actual weight			PT		CCS	Export safety other charge implemented by the Ghana Airports authorities	1/1/2016
LA	KL	Animals Live animals				EUR	EUR		25.00	Per shipment			PT		TD	Tax applicable for all destinations in Chad	11/1/2016
MP	AF, KL	Miscellaneous-due issuing carrier				EUR	EUR		0.05	- Chargeable weight			PT		CCS	Export charge for shipments into Venezuela (CCS etc) Security and Handling	11/1/2016
MV	AF, KL	Miscellaneous-due issuing carrier			ICE	EUR	EUR		2.50	- Per kg dry ice			PT			As per Pharma product manager request (same rate as in the environmental rate calculation file) and agreement of Fresh product management	11/1/2016
MV	AF, KL	Miscellaneous-due issuing carrier				EUR	EUR		50.00	- Per unit			PT			A unit battery charge for Pharma Active shipments RKN2 and RAP2 on request of the customer. If applicable, this charge will be invoiced afterwards.	6/1/2016
MV	AF, KL	Miscellaneous-due issuing carrier				EUR	EUR		237.00	- EVS RKN2			PT			Additional lease day EVS RKN2. If applicable, afterwards to be charged.	6/1/2016
MV	AF, KL	Miscellaneous-due issuing carrier				EUR	EUR		377.00	- EVS RAP2			PT			Additional lease day EVS RAP2. If applicable, afterwards to be charged.	6/1/2016
MV	AF, KL	Miscellaneous-due issuing carrier				EUR	EUR		400.00	- C-Safe			PT			Additional lease day C-Safe. If applicable, afterwards to be charged.	6/1/2016
MV	AF, KL	Miscellaneous-due issuing carrier				EUR	EUR		425.00	- RKN			PT			Additional lease day Opticoler RKN. If applicable, afterwards to be charged.	6/1/2016
MV	AF, KL	Miscellaneous-due issuing carrier				EUR	EUR		590.00	- EVS RKN1et			PT			Additional lease day EVS RKN1et. If applicable, afterwards to be charged.	6/1/2016
MV	AF, KL	Miscellaneous-due issuing carrier				EUR	EUR		1000.00	- RAP			PT			Additional lease day Opticoler RAP. If applicable, afterwards to be charged.	6/1/2016
MV	AF, KL	Miscellaneous-due issuing carrier				EUR	EUR		1400.00	- EVS RAP2e			PT			Additional lease day VOT 1/2 EURO. If applicable, afterwards to be charged.	6/1/2016
MV	AF, KL	Miscellaneous-due issuing carrier				EUR	EUR		116.00	- VOT 1/2 EURO			PT			Additional lease day VOT 1/2 EURO. If applicable, afterwards to be charged.	6/1/2016
MV	AF, KL	Miscellaneous-due issuing carrier				EUR	EUR		380.00	- VOT EURO			PT			Additional lease day VOT US. If applicable, afterwards to be charged.	6/1/2016
MV	AF, KL	Miscellaneous-due issuing carrier				EUR	EUR		435.00	- VOT US			PT			Additional lease day VOT XL. If applicable, afterwards to be charged.	6/1/2016
MV	AF, KL	Miscellaneous-due issuing carrier				EUR	EUR		500.00	- VOT XL			PT			Additional lease day VOT TWIN. If applicable, afterwards to be charged.	6/1/2016
MV	AF, KL	Miscellaneous-due issuing carrier				EUR	EUR		550.00	- VOT TWIN			PT			Additional lease day VOT TWIN. If applicable, afterwards to be charged.	6/1/2016
RA	AF, KL	Dangerous goods			DGR_LIGHT	EUR	EUR		40.00	Per shipment			PT			Apply for DGR (CAO) when no check/declaration is needed.	11/1/2016
RA	AF, KL	Dangerous goods			DGR_NORMAL	EUR	EUR		50.00	Per shipment			PT			NORMAL DG CHECK when no check/declaration is needed. SHC-REX RCX, RCB, RYC, RYD, RYE, RYX, RYB, RYR, RYU, RYV, RYX, RYF, RYD, RYR, RYU, RYV, RYX, RYB, RYR, RYU, RYV, RYX, RYF, RYD, DGR_LIGHT	11/1/2016
RA	AF, KL	Dangerous goods				EUR	EUR		50.00	Per shipment			PT			NORMAL DG CHECK when a declaration/check is needed.	11/1/2016
SA	AF, KL	Delivery				EUR	EUR		3000+0.77	- Chargeable weight			PT		POG	Apply for shipment >3000kgs	11/1/2016
SA	AF, KL	Delivery				EUR	EUR		0.77	- Chargeable weight			PT			Dangerous Goods Product Codes: R91, R92, R93	11/1/2016
SA	AF, KL	Delivery				EUR	EUR		2.00	- Chargeable weight			PT			For DGR (CAO), Trucking service/transborder fee	11/1/2016
SA	AF, KL	Delivery				EUR	EUR		1.50	- Chargeable weight			PT			Apply for Perishables, Trucking service fee.	11/1/2016
SA	AF, KL	Delivery				EUR	EUR		1.18	- Chargeable weight			PT			Equation - Trucking service/transborder fee	11/1/2016
SA	AF, KL	Delivery				EUR	EUR		1.07	- Chargeable weight			PT			Apply for General Cargo	11/1/2016
SC	AF, KL	Security screening charge				EUR	EUR		0.074	- Actual weight			PT			Security screening done at hub	11/1/2016
VA	AF, KL	Cargo Handling				EUR	EUR		25.00	- Chargeable weight			PT			VA < 100kgs: This Sale 1 other charge will be applied per awb for Sale 1 (VAL) shipments below 100 kgs.	11/1/2016
VA	AF, KL	Cargo Handling				EUR	EUR		250.00	- Chargeable weight			PT			VA >= 100 kgs into Africa: This Sale 1 other charge will be applied per awb for Sale 1 (VAL) shipments 100 kgs and above into African, French Caribbean and Indian Ocean destinations.	11/1/2016
VA	AF, KL	Cargo Handling				EUR	EUR		75.00	- Chargeable weight			PT			VA >= 100 kgs: This Sale 1 other charge will be applied per awb for Sale 1 (VAL) shipments 100 kgs and above (except into Africa, French Caribbean and Indian Ocean)	11/1/2016