



va-Q-tec in cooperation with AIR FRANCE KLM MARTINAIR Cargo wins twice in the Temperature Controlled Logistics Awards 2016

**For their innovative collaboration AIR FRANCE KLM MARTINAIR Cargo and va-Q-tec where selected for the Supply Chain Innovation Award;
va-Q-tec Ltd. Business Development Director Katharina Wuensche received the Cold Chain IQ Newcomer Award**

Frankfurt - The Temperature Controlled Logistics TCL Award ceremony took place 26th of January in Frankfurt during the IQPC Cold Chain Conference. The public could decide on the winners of their choice via online voting. The TCL awards are for those who are transforming the industry, who have developed solutions that will empower the logistics and supply chain initiatives, and that are enhancing collaboration between teams. Ultimately, for those that already do and will revolutionize the future of Cool Chain.

va-Q-tec in collaboration with AIR FRANCE KLM MARTINAIR Cargo were awarded the Supply Chain Innovation Award

The Supply Chain innovation Award recognises innovation in technology and process as well as innovative solutions in temperature controlled logistics. The unique container rental agreement between AIR FRANCE KLM MARTINAIR Cargo and va-Q-tec enables reliable temperature controlled Closed Cool Chain Solutions© for global shipments. In the hassle-free rental agreement, va-Q-tainer containers are delivered preconditioned to the shipment origin, ready to "LOAD & GO". This ensures a closed cool chain, maintaining the temperature and quality for patients worldwide. After the one-way shipment, the container is returned to one of 500 AIR FRANCE KLM MARTINAIR Cargo network points worldwide for re-use, minimizing the global footprint. This Supply Chain Innovation has had a huge impact on the industry, creating an easy to use, quality assured Closed Cool Chain Solution© worldwide.



Figure 1: Renate de Walle, Director Product Market Group Pharmaceutical Logistics AFKL and Dominic Hyde, Managing Director va-Q-tec Limited, receiving the award together

The Cold Chain IQ Newcomer Award, a category that acknowledges new talent in the temperature controlled industry, was handed to Katharina Wuensche

The Cold Chain IQ Newcomer Award recognises innovation and personal determination to make a difference in the cold chain industry. Working as Director Partner Alliances and Business Development for va-Q-tec Limited, Katharina has created a global network of over 50 partners including airlines, freight forwarders and integrators in less than five years. This has been instrumental in va-Q-tec's container rental success since 2011, establishing the company as a global player in the industry. While building the va-Q-tec Global Partner Network for temperature controlled container rentals, Katharina also supported the development of blood transportation solutions that are now fully deployed across the UK in the National Health Service for Blood and Transplant, NHS BT.



Figure 2: Katharina Wuensche, va-Q-tec Ltd., receives Cold Chain IQ Newcomer Award

va-Q-tec and AIR FRANCE KLM MARTINAIR Cargo thanks all its customers, business partners and friends for voting!

Thank you!