

LOCAL CONDITIONS EX SWITZERLAND FROM OCTOBER 1ST 2021

The present “Local Conditions” apply to all sales of air cargo transportation departing from Switzerland, including services incidental thereto, by or on behalf of Air France and/or KLM (collectively referred to as “Carriers”). These Local Conditions specify the booking conditions and operational specificities which apply to the above-mentioned sales. Local Conditions may be modified by the Carriers at any time and with immediate effect. We advise you to check regularly for updates in particular before any new Booking.

It is reminded that the carriage of cargo is governed by (i) the conditions of the Contract of Carriage displayed on the back of the Air Waybill, (ii) Carriers’ General Conditions of Carriage for cargo (“GCC”), (iii) General Conditions of Sale (“GCS”), (iv) the Specific Conditions of Sale agreed with Carriers, if any, and (v) Carriers’ Local Conditions (“LC”). Those documents altogether qualify as the “Agreement”. In the event of discrepancies and/or inconsistencies, the order of precedence (i) to (v) will apply, unless expressly stated otherwise. GCC and GCS can be consulted at your Local Customer Office or on www.afklcargo.com and myCargo. All bookings for air cargo transportation imply full and entire acceptance of all above mentioned document by the shipper or its representing agent (hereinafter referred to as “Company”).

All capitalized terms used but not defined herein shall have their respective meanings set forth in the GCS.

1. APPLICABLE RATES

- “All in Rates”: Air cargo transportation rates based on the booking information, excluding any applicable taxes, levies, fees and Other Charges (e.g. related to screening, customs, DGR handling, etc.).
- Rates may be adjusted in the event of any change of the booking details.
- Applicable rates, taxes, duties, fees and Other Charges are available at the Carriers’ local Customer Service office and may be modified at any time. We advise you to consult them regularly, in particular prior to making a booking.

2. BOOKING CONDITIONS

- Booking should be made in accordance with the terms of the Agreement, and more particularly with article 2 “Booking” of the GCS.
- Bookings should be made either online via myCargo, via a booking portal, via a direct connection (system-to-system) available on request, or by email, telephone or fax using the contact details below.

| Customer Service and booking platform contacts | |
|---|--|
| E-booking | www.afklcargo.com via myCargo CPS/EDI (Air France Cargo/KLM Cargo only) |
| E-mail address | customerservice.CH@afklmpcargo.com |

3. ACCEPTANCE POLICY

- Company is responsible for tendering shipments to Carriers "READY FOR CARRIAGE" in accordance with the terms of the Agreement and more particularly with article 7 "Export Control and Sanctions Laws" of the GCS.
- Specific guidelines may apply per product, which may be consulted at Carriers' local Customer Service offices. Shipments must be tendered before the latest acceptance time (referred to as "LAT") shown below.

| Origin & Airline | Product | LAT* on FLIGHTS to CDG & AMS | Day | LAT* on TRUCKS to CDG & AMS | Day |
|-----------------------------|--|--|------------|--|----------------------|
| BSL AF BSL KL | All Products ^{1) 2)} All Products ^{1) 2)} | 3 hours before STD ³⁾ N/A | 1-5 | 18H00 18H00 | 1-5 1-5 |
| GVA AF GVA KL | All Products ^{1) 2)} All Products ^{1) 2)} | 1,5 hours before STD ^{3) 5)} 1,5 hours before STD ^{3) 5)} | 5 5 | 18H00 18H00 | 2,5 2,5 |
| ZRH AF ZRH KL | All Products ²⁾ All Products ²⁾ | 1,5 hours before STD ³⁾ 1,5 hours before STD ³⁾ | 1-5 1-5 | 16H30 ⁴⁾ 21H30** 17H30 ⁴⁾ 21H30** | 2-4 6 1-5 6 |

Above times are referred to as LAT (Last Acceptance Time)

- 1) DGR/ICE Cargo must be delivered 1 hour before LAT
- 2) Please consult CSO office to know if product is available from your Origin
- 3) DGR/ICE must be delivered at 16H00 o'clock

4. NO SHOW, CANCELLATION AND BOOKING DISCREPANCY FEES

In the event of No Show, Cancellation, any discrepancies between Booking and the actual shipment offered at acceptance and/or any change made to the Booking details, additional fees may apply. The additional fees are specified in article 2.2. of the General Conditions of Sale, available in myCargo in the disclaimer of the Rates tool or while confirming your booking via Quote & Book, on the check-out page (step 3: book).

4.1 BOOKING DISCREPANCY FEE (ADDENDUM LOW SHOW FOR SHIPMENT UP TO 2 TONS)

If at acceptance chargeable weight is not corresponding with booked chargeable weight, AFKLMP applies the same rate and chargeable weight of the original booking.

If any changes of the original booking are communicated at Customer Service before acceptance, AFKLMP will review booking and rate accordingly.

All changes must lead to a new AWB for which AFKLMP will not ask the CCA fee required for AWB changes/updates.

4.2 NO SHOW, CANCELLATION FEE AWB

In case of No Show or Cancellation fees, AFKLMP will invoice on a fake AWB duly notified to the customer and not using an agent stock AWB.

5. OTHER CHARGES

The commodity type, handling, delivery of goods and/or any additional services may give rise to "Other Charges" added on top of the All-in Rate. Other Charges are subject to change and may vary depending on the origin/destination and the

local operational situation. For a full overview of the Other Charges or for any additional information, please contact your carriers' local customer service office.

- 1- The list of export Other Charges which may apply to your shipment can be consulted, upon registration, in your myCargo account, at <https://www.afklcargo.com/WW/en/local/app/index.jsp#/myCargo/othercharges>.
- 2- The following import Other Charges may apply to your shipment.
All charges are in CHF. Taxes are not included.

**5.1 SPECIALIZED FRESH1 / SPECIALIZED PHARMA ACTIVE (ONLY ACTIVE)
AIR FRANCE Cargo and KLM Cargo specificity:**

Specialized Fresh1:

Fresh Active solution's rental fee (see Pharma Active table below) are included to Fresh1 ALL IN container cost. Still additional services may be separately charged as per below.

Specialized Pharma Active:

As of April 1st 2019, for the Active solutions **for Pharmaceutical goods**, the ALL IN container costs are not applicable anymore.

The container costs are divided into "airfreight charges" and "total charges (UE)":

- The "airfreight charges" consist of a minimum pivot weight per containers (which is based on the tare weight of container plus the actual weight of cargo) and, if the minimum pivot weight will be exceeded, an over pivot rate will be applied
- The "total charges (UE)" consist of container lease, repositioning, damage waiver and any other cost related to additional services

| Envirotainer | RKN - T2 | RKN e1 | C-Safe RKN | RAP - T2 | RAP - e2 | C-Safe RAP |
|-------------------------------|-----------------|---------------|-------------------|-----------------|-----------------|-------------------|
| Daily rate* (MV) | 225 CHF | 582 CHF | 493 CHF | 356 CHF | 1599 CHF | 1129 CHF |
| Pivot weight | 717 kg | 717 kg | 717 kg | 1667 kg | 1667 kg | 1667 kg |
| Damage waiver (optional) (MC) | 121 CHF | 181 CHF | 140 CHF | 121 CHF | 302 CHF | 280 CHF |

| Active Opticooler | RKN | RAP |
|----------------------------------|------------|------------|
| Daily rate* (MV) | 384 CHF | 904 CHF |
| Tare weight container (kg) | 670 | 1100 |
| Chargeable weight container (kg) | 717 | 1667 |
| Damage waiver (MC) | 165 CHF | 274 CHF |

| va-Q-tec | VQT EUROx | VQT USx | VQT XLx | VQT Twinx |
|----------------------------------|------------------|----------------|----------------|------------------|
| Daily rate (MV) | 407 CHF | 407 CHF | 554 CHF | 610 CHF |
| Tare weight container (kg) | 440 | 575 | 660 | 800 |
| Chargeable weight container (kg) | 440 | 575 | 742 | 1121 |
| Damage waiver (MC) | 82 CHF | 82 CHF | 82 CHF | 82 CHF |

| SkyCell | | | | |
|----------------------------------|---------------|-----------------|---------------|-----------------|
| | SkyCell 1500C | SkyCell 1500CRT | SkyCell 2500C | SkyCell 2500CRT |
| Daily rate (MV) | 565 CHF | 565 CHF | 746 CHF | 746 CHF |
| Tare weight container (kg) | 467 | 467 | 650 | 650 |
| Chargeable weight container (kg) | 539 | 539 | 788 | 788 |
| Damage waiver (MC) | 165 CHF | 165 CHF | 165 CHF | 165 CHF |

* Additional fees: DGR fees, re-icing, batteries, express order, cancellation order, change order

| | |
|--|--|
| Express Order Fee per container (MC) | <p>Order placed 3 days or less prior to start of use:</p> <ul style="list-style-type: none"> • Envirotainer: 220 CHF • Csafe RKN: 187 CHF • Csafe RAP: 560 CHF • Active Opticooler: 165 CHF • va-Q-tec: 439 CHF • SkyCell: 549 CHF |
| Cancellation Fee per container (MC) | <p>If placed max 3 working days prior to start of use :</p> <ul style="list-style-type: none"> • Envirotainer: 659 CHF • Csafe RKN: 467 CHF • Csafe RAP: 1119 CHF • Active Opticooler: 439 CHF • va-Q-tec: 275 CHF • SkyCell 1500C and 1500CRT: 483 CHF • SkyCell 2500C and 2500CRT: 746 CHF <p>If placed within/less than 3 working days before the start of use, full amount (including rental) is charged.</p> |
| Change Order Fee per booking (MC) | <p>Each change to the order from initial booking until 3 working days before departure:</p> <ul style="list-style-type: none"> • Envirotainer: 55 CHF • Csafe RKN: 94 CHF • Csafe RAP: 94 CHF • Active Opticooler: 55 CHF • va-Q-tec: 55 CHF • SkyCell: 165 CHF |
| Pharma Active dry-ice replenishment charge (MX) | <p>6.00 CHF/KG</p> <p>If a shipment is delayed, there will be no charge for the supplementary dry ice.</p> |
| Battery change/Container fees (MZ) | <p>82.00 CHF per operation</p> <p>Then lump sum 55.00 CHF battery/container supply fee</p> |
| Pharma Acceptance fee (PA) | <p>29.00 CHF per every Pharma shipment</p> |
| DGR Fee (RA) | <p>See in myCargo → Other Charges</p> |

For quotations and for more information, please contact your local Sales Manager or the ISM Pharma

6. INVOICING AND PAYMENT

Invoices are issued on the basis of the Booking information, the air waybill, its electronic equivalent and adjustments made at acceptance in the event of discrepancies between the shipment details at Booking and those at acceptance, in accordance with the terms of the Agreement and more particularly with article 3 "Invoicing and Payment" of the GCS.

Carriers' invoices will be handled via CASS or other available industry payment facilities agreed with the Company. In case CASS is not available, the Company can open an account locally by entering into a specific contractual agreement with the Carriers.

If the Company wishes to dispute any invoiced amount, it shall notify the Carriers immediately and in any event within six (6) months of the invoice date. If Company does not notify Carriers of a dispute within such time period, the invoice shall be deemed accepted.

7. OTHER LOCAL SPECIFICITIES

7.1. AIR FRANCE-KLM CARGO

7.1.1. GENERAL INFO ON AWB 057 and 074

- The name of the Product (General, Express, Specialized, etc.) must be included in the "Accounting Information" on the Air Waybill.
- On the AWB, the Airport of Destination IATA code must always be shown (i.e. GRU or VCP should be shown instead of SAO).
- AWBs with "as agreed" as Rate information are not accepted
- All in Market Rates are based on volume ratio 1:6 and valid for Lower Deck cargo. Main deck and BIG/OHG cargo may require tailor-made offer.
- All rates and other charges are applicable according to the date of issue of the Air Waybill except where differently mentioned.
- It is compulsory to indicate on the AWB green copy the spot/*ad hoc* reference number given when booking. Eventual CCA requests will not be accepted if the spot/*ad hoc* reference number is missing on the AWB green copy.
- AWB origin is leading for which other charges are applied. Please check next to Italy other charges mentioned in this document, also the Dutch- and French other charges published with a complete overview on: https://www.afklcargo.com/WW/en/common/about_us/conditions.jsp
- Variation HUM (Ashes and Coffin) follows Specialized Safe1 pricing + 10%. In case destination pricing is not available, please contact our Customer Service for a tailor-made solution.
- Ex Switzerland charges collect shipments are not accepted.
- All shipment routed via interline can have extra surcharges that are communicated with our booking confirmations

7.1.2 DGR RESTRICTIONS TO USA: DGR CLASSES THAT CAN NOT BE TRUCKED IN USA TO MOST PLACES

- CLASS 1 Explosive divisions 1.1 1.2 1.3 1.5
- CLASS 2 Gases division 2.3
- CLASS 4 Flammable solids division 4.3
- CLASS 5 Organic Peroxides division 5.2
- CLASS 6 Toxic Substances division 6.1 Packing Group I
- CLASS 7 Radioactive Material

8. ULD PIVOT WEIGHTS AS PER IATA STANDARD:

- LDC (container) 717 kg – volume: 4.3 m³
- PMC/PAG (lower deck) 1667 kg _ vol 10m³
- Pallet Wingout (OHG lower deck): 1750 kg – volume: 10.5 m³
- MDP (main deck) 3000 kg – volume: 18 m³
- RKN (Active container) 717 kg - volume: 4.3 m³
- RAP (Active container) 1667 kg - volume: 10 m³