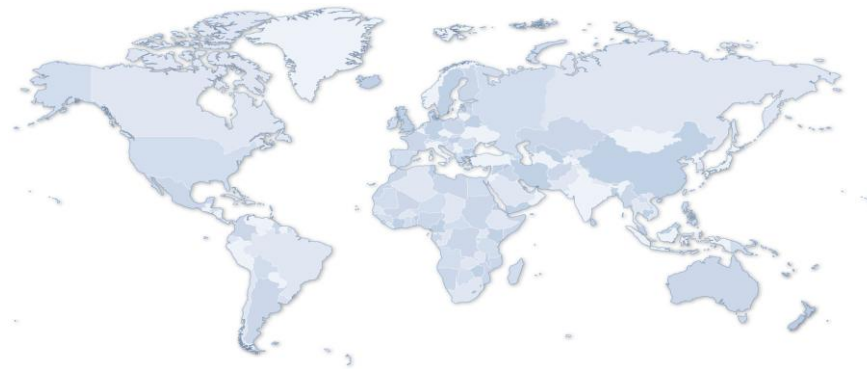


Customer Newsletter

15 October 2013

New destinations in the winter schedule 2013-2014



Dear Customer,

In our ceaseless efforts to develop the best possible solutions, we aim to come closer to you by offering worldwide coverage. By adding new destinations and continuously improving on the leading position of our global network, we are focused on meeting your needs and your expectations.

We are pleased to announce our winter schedule 2013-2014, effective 27 October 2013.

New services

- We will also offer a new weekly freighter service to Curitiba (CWB) in Brazil from Amsterdam (SPL). This flight will be operated with MD-11F equipment.
- A new roundtrip freighter service to Shanghai (PVG) will operate once a week on Tuesdays from Paris (CDG). This flight will be operated with a Boeing 777 freighter. This is in addition to the 13 weekly Airbus 380/Boeing 777-200 flights from Paris (CDG) and 10 weekly Boeing 747-Combi flights from Amsterdam (SPL) that are already operating.
- From 25 November 2013, we will offer a new thrice weekly roundtrip service to Panama City (PTY) from Paris (CDG). This new route is in addition to the existing flights from Amsterdam (SPL) and will enable our customers to benefit from an even wider choice of connections. The flights will be operated using Boeing 777-200 ER equipment.
- We are also reactivating our thrice weekly roundtrip service to Cape Town (CPT) from Paris (CDG). This flight will be operated using Boeing 777-200ER equipment. This new route is in addition to the existing service from Amsterdam (SPL) and will provide an even wider choice of connections.

- From 3 February 2014, we will offer a new, thrice weekly roundtrip service to Santiago de Chile (SCL) from Amsterdam (SPL). These flights will be operated using Boeing 777-300ER equipment. This new route is in addition to the four weekly Full-Freighter MD11F flights from Amsterdam (SPL).
- From 18 October, we will reactivate our roundtrip service to Cancun (CUN). This flight will operate twice weekly from Paris (CDG) using Boeing 777-300ER equipment. Three additional frequencies will be added from 27 October.

Increasing frequencies to existing destinations

From Paris (CDG) to:

- Bangkok (BKK) from 4 weekly flights to 6 (aircraft type: 777-300ER)
- New-York (JFK) from 28 weekly flights to 35 (aircraft type: B777-200ER)

From Amsterdam (SPL) to:

- Doha (DOH) and Muscat (MCT) from 5 weekly flights to 6 (aircraft type: A332)
- Cape Town (CPT) from 4 weekly flights to 7 (aircraft type: B772)
- Havana (HAV) from 3 weekly flights to 4 (aircraft type: A332)
- Quito (UIO) and Guayaquil (GYE) from 6 weekly flights to 7 (aircraft type: B772)
- Paramaribo (PBM) from 3 weekly flights to 4 during peak season (aircraft type: B747-400)
- Bangkok (BKK) from 7 weekly flights to 10 during peak season (aircraft type: B777)

Should you require any additional information, please do not hesitate to contact your local Customer Service or Sales Representative at Air France-KLM-Martinair Cargo. We also invite you to visit www.afklcargo.com for our online timetable.

Sincerely yours,



Eelco van Asch
SVP Sales & Distribution
Air France-KLM-Martinair Cargo