

Press Release

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More Routes More Possibilities: Delta Cargo and Air France-KLM Cargo

Delta Cargo and Air France KLM Cargo are further cementing their relationship within the North Atlantic Joint Venture (NAJV) by transitioning responsibility for sales and customer service in France and Germany to Air France-KLM.

Effective June 1, 2016, Air France-KLM Cargo became responsible for all sales activities, bookings and enquiries for Delta Cargo in France and Germany. The move follows the transition of Delta Cargo responsibilities to Air France-KLM Cargo in Belgium last month, under the one roof strategy. The airlines' customers will benefit from easier single drop-off and collection points as well as an extensive route network.

"As we progress towards a fully-integrated AF/KL/DL sales force in Europe, we will provide our customers with a combined Transatlantic network covering all major cargo markets in the U.S. and Europe, greater peace of mind for re-protection across the entire JV network and more flexibility and convenience with a one-stop shop for all their cargo needs," said Kristin Colville, Managing Director – Delta Cargo Revenue Management and Sales Development. "Working together is a formula for success, and we will continue introducing the one roof strategy across Europe."

Commenting on this expansion, Jean-Jacques Castillo, VP Area France, DOM-TOM and Africa for Air France-KLM Martinair Cargo said: "Air France, KLM, Alitalia and Delta Cargo are proud to permanently find new, innovative solutions for the benefit of their customers and to anticipate their expectations." "Having a fully integrated sales force and network will provide enhanced flight options, flexibility and convenience when shipping goods to North America" added Gert Jan Roelands, VP Area Europe for AFKLM Cargo.

Delta Cargo and Air France Cargo began the one roof initiative at Paris-Charles de Gaulle in February 2015 to offer better value for customers and enhance the competitive position of the Delta/Air France-KLM and Alitalia partnership. It has also improved the transit times of goods moving between flights and trucks, allowing customers to drop off and recover shipments in the same location for all three airlines.

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About Air France KLM Group

Air France KLM Group is a global airline with a strong European base. Main areas of business are passenger transport, cargo transport and aeronautical maintenance. Air France-KLM is the leading Group in international traffic from CDG and SPL, which stand in the top 3 European cargo hubs. With a fleet of 534 aircraft in operation and 89.8 million passengers carried in 2015, Air France-KLM operates to 320 destinations in 114 countries from its hubs at Paris-Charles de Gaulle and Amsterdam-Schiphol.

In 2015, Air France-KLM Martinair Cargo carried 1.2 million tons of cargo. In addition to its global network of passenger aircraft, the group offers cargo main deck capacity on 2 B777 Freighters, 4 B747-400 Freighters, 2 MD-11 Freighters and 13 B747-400 Combis.

Air France and KLM are members of the SkyTeam alliance, which has 20 member airlines, offering customers access to a global network of over 16,320 daily flights to more than 1,000 destinations in 179 countries.

Additional information is available at www.afklcargo.com

About Delta Cargo

Delta Cargo is a \$1 billion, wholly-owned logistics company of Delta Air Lines, one of the world's largest airlines. Delta Cargo serves a wide range of clientele in the safe and efficient transport of mail, freight and other cargo. Delta and the Delta Connection carriers transport 180 million customers and more than 2.2 billion cargo ton-miles each year. With its global footprint reaching 337 destinations in 62 countries on six continents, Delta Cargo moves shipments to every region of the world. Delta Cargo specializes in the transfer of fresh perishables, pharmaceuticals, auto parts, electronics, high-valued items and cars.

The company is a founding member of the SkyTeam Cargo worldwide alliance. Its joint venture partnerships with Air France-KLM and Alitalia Cargo and Virgin Atlantic Cargo enable customers to transport shipments to more destinations around the globe.

Additional information is available on deltacargo.com.