



Safest Pharma Containers.
Worldwide.



Press Release

For immediate release

AIR FRANCE KLM MARTINAIR CARGO ANNOUNCES GLOBAL COLLABORATION WITH SKYCELL

2 April 2019 Schiphol - The Netherlands / Zurich – Switzerland; SkyCell, the Swiss-based manufacturer of the world's safest temperature-controlled containers for pharmaceuticals, and Air France KLM Martinair Cargo will expand their existing collaboration. Therefore, both companies have announced a global collaboration to work more closely together on existing and future business in logistics of pharmaceuticals.

"Air France KLM Martinair Cargo is a pioneer in pharma airfreight services and has an extensive network. With a shared vision of innovation in the supply chain of temperature-sensitive products, our collaboration will ensure that consumers are guaranteed a safe and sustainable service. We will also further improve our services through SkyCell's data-driven approach," said Richard Ettl, CEO of SkyCell.

Both, SkyCell and Air France KLM Martinair Cargo, are quality-driven companies, constantly pushing for innovation and better services for their clients. Air France KLM Martinair Cargo has one of the largest and densest networks in the world, serving over 241 destinations. Transparency throughout the shipment's journey is one of the key points where AFKLMP & SkyCell are in close collaboration in order to deliver real time data to their customers.

"Air France KLM Martinair Cargo values of Transparency, Innovation and Care match the values of SkyCell: we are both committed to provide the highest quality standards to our clients in the most transparent and innovative way. SkyCell is driven by technological innovation in pharma transport technology and that is why we want to work very close together," said Enrica Calonghi, Global Head of Pharmaceutical Logistics at Air France KLM Martinair Cargo.

SkyCells outstanding quality was just recently verified by one of the Big Four international audit companies. In their study, the auditors scrutinized and audited all SkyCell shipment results of the last 12 months. According to the results of the study, temperature excursions happened only during 0.1 percent of the transports with a SkyCell container.

In a recent transport of temperature-sensitive vaccines by Air France KLM Martinair Cargo, two SkyCell containers were used, one SkyCell 1500c and one SkyCell 2500c, set at a temperature of +5° Celsius. The precious cargo from a leading British pharma company was transported successfully from Rome-Fiumicino to Washington Dulles International Airport without any temperature excursions and in due time in order to deliver medicines through the US.

Air France KLM Martinair Cargo and SkyCell are looking forward to rolling out their collaboration to the global AF KLM network with the goal of enabling pharmaceutical companies to benefit from the global network and eliminate temperature excursions. SkyCell has been a leading manufacturer of temperature-controlled containers for pharmaceuticals, offering the safest logistics service within the pharmaceuticals industry.

Twelve of the twenty largest pharmaceutical manufacturers globally have independently validated the service offering of SkyCell and implemented its usage into their supply chain. SkyCell is already the fourth largest container company in air freight and represents the largest fleet of Internet of Things plugged-in containers in the world.

=====

About Air France KLM Martinair Cargo

The Air France KLM Group is a global airline group with a strong European base. Its main areas of business are passenger transport, cargo transport and aeronautical maintenance.

AIR FRANCE KLM MARTINAIR Cargo is the Air France KLM Group's dedicated air cargo business. Our three airlines offer the industry more than 1,100 weekly frequencies to 124 destinations. In 2018, AIR FRANCE KLM MARTINAIR Cargo transported 1.1 million tonnes of cargo. In addition to the Group's global network of passenger aircraft, we offer cargo main deck capacity on two Boeing 777 Freighters, four Boeing 747-400 Freighters and six Boeing 747-400 Combi aircraft.

Air France Cargo and KLM Cargo and our hubs (CDG and AMS) are IATA CEIV certified, providing service excellence to the pharmaceutical industry.

Air France KLM Cargo is a member of SkyTeam Cargo (www.skyteamcargo.com) offering an even larger network coverage. Special partnerships include China Southern Cargo, Delta Cargo, Jet Airways Cargo and Kenya Airways Cargo.

Please visit www.afklcargo.com for more information about AIR FRANCE KLM MARTINAIR Cargo.

Press contact:

Gerard A. Roelfzema
Communications & Cargo Press Relations
AIR FRANCE KLM MARTINAIR Cargo
E: gerard.roelfzema@klm.com
M: +31(0)6 53 66 30 29

About SkyCell

SkyCell is the 4th largest pharma airfreight container provider with the mission to supply the safest pharma containers worldwide. This is achieved through the unique combination of hardware, software and service, enabling our clients to master logistical challenges and eliminate temperature excursion.

Twelve of the top 20 pharma companies have tested and verified SkyCell as the safest solution on the market, with less than 0.1% temperature deviations since launch. The efficient insulation and cutting-edge cooling technology that is validated for 160h.. All containers are equipped with

IoT sensors, leading to a seamless supply chain through global tracking and monitoring. Based in Switzerland, SkyCell serves more than 90 countries and pharma companies around the world. For more information visit www.skycell.ch

Press contact:

SkyCell
Vanessa Warncke
Marketing & Communication Manager
Email: vanessa.warncke@skycell.ch
Phone: +41 44 533 23 06

Medienbüro am Reichstag
Felix Zimmermann
Communication Manager
Email: skycell@mar-berlin.de
Phone: +49 177 498 2557

===