



KUEHNE+NAGEL



Press Release

FOR IMMEDIATE RELEASE

Air France-KLM and Kuehne + Nagel create first direct system-to-system connection in the industry

- Seamless connectivity and enhanced reliability via API integration
- Step towards the digitalisation of the airfreight industry

Schindellegi / CH, Amsterdam /NL, 29 August 2019 – Kuehne + Nagel and Air France KLM Martinair Cargo (AFKLMP Cargo), two leading players of the airfreight industry, have joined forces to improve integration of their electronic booking processes. In a proof of concept that was successfully brought to conclusion in July, the two companies enabled total host-to-host connection through application programming interface (API) allowing for a system-based, integrated and interactive match between available capacity and demand.

It is the first time that an airfreight carrier and a global logistics provider create a direct system-to-system connection that transforms manual quotation and capacity booking process into a digital automated solution, fostering collaborative relationships and next-generation supply chain practice. Customers will benefit from a seamless experience with AFKLMP Cargo’s full digital offering, including ad-hoc quotations, capacity availability inquiries, dynamic pricing and real-time e-booking functionalities. Following the successful proof of concept, both companies have agreed to further develop the solution and to start the roll-out in Europe and South Asia Pacific.

Yngve Ruud, Member of the Managing Board of Kuehne + Nagel, responsible for airfreight, says: The successful conclusion of our proof of concept with Air France KLM Martinair Cargo is a further step forward in eTouch, Kuehne + Nagel’s digital transformation process and initiative to offer a seamless digital customer journey. Thanks to the new interface, we increase speed, accuracy and efficiency – to the benefit of our airfreight customers all over the globe.”

Marcel de Nooijer, EVP Air France-KLM Cargo and managing director of Martinair, adds: “At Air France KLM Martinair Cargo, we keep innovating to provide connected and tailored solutions to our business customers around the world. In this context, enriching Kuehne + Nagel’s in-house systems with our digital services is another step towards the digitization of our industry.”

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About Air France KLM Martinair Cargo

The Air France-KLM Group is a global airline group with a strong European base. Its main areas of business are passenger transport, cargo transport and aeronautical maintenance.

Air France KLM Martinair Cargo is the Air France-KLM Group's dedicated air cargo business. Our three airlines offer the industry more than 1,100 weekly frequencies to 124 destinations. In 2018, Air France KLM Martinair Cargo transported 1.1 million tonnes of cargo. In addition to the Group's global network of passenger aircraft, we offer cargo main deck capacity on two Boeing 777 Freighters, four Boeing 747-400 Freighters and five Boeing 747-400 Combi aircraft.

Air France Cargo and KLM Cargo and our two main hubs (Charles de Gaulle and Schiphol) are IATA CEIV certified, providing service excellence to the pharmaceutical industry.

Air France-KLM Cargo is a member of SkyTeam Cargo (www.skyteamcargo.com) offering an even larger network coverage. Special partnerships include China Southern Cargo, Delta Cargo and Kenya Airways Cargo.

Please visit www.afklcargo.com for more information about Air France KLM Martinair Cargo.

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About Kuehne + Nagel

With over 82,000 employees at more than 1,300 locations in over 100 countries, the Kuehne + Nagel Group is one of the world's leading logistics companies. Its strong market position lies in the seafreight, airfreight, contract logistics and overland businesses, with a clear focus on high value-added segments such as IT-based integrated logistics solutions. You can find more information by visiting www.kuehne-nagel.com.

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